

#### Reditus - Sociedade Gestora de Participações Sociais, S.A.

Public limited company with share capital open to public investment
Head office: Rua Pedro Nunes, no. 11 – 1050-169 Lisbon
Share Capital: 73,193,455 euros
Registered at the Lisbon Commercial Registry with the unique registration
and Legal Person number 500 400 997

# CONSOLIDATED ACCOUNTS (Unaudited)

1st Quarter 2011



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# I - Consolidated Management Report

Note: The acquisition of Tora, Digisis, Ogimatech, Sapi2 and Panda Security, in line with Reditus' growth strategy, altered the consolidation perimeter, such that the financial information for the 1st quarter of 2011 is not directly comparable with that of the same period of the previous period.

#### 1. Summary of Activity

In the 1st quarter of 2011 (1Q11), Reditus registered strong growth in its international activity, with a year-on-year increase of 49%, alongside a weaker performance of its operations in the domestic market reflecting the deterioration of the macroeconomic climate.

The results of the first three months of the year reflect the assertiveness of the Reditus Group in the development of its strategy, focusing on the international activity which now represents 32% of total turnover in 1Q11, in comparison with 22% in 1Q10.

In addition to the growth of international sales, the activity of Reditus was also marked by the launch, in the international market, of two new contracts of great relevance for the Business Process Outsourcing area.

It should also be pointed out that, since the beginning of the year, the Group has reinforced its structure with more than 800 new jobs.

With the integration of the acquired companies in 2010 and the disinvestment in the Engineering and Mobility area, considered as non-strategic, the Group has recently undergone an internal reorganisation by redefining its approach to the market through a vertical segmentation model focused on the main sectors of activity, namely Financial Services, Telecommunications and Utilities, Health and Public Administration, including an additional sector of a more general offer.

The Reditus Group is one of the largest national players in the Information Technologies sector. Its activities are structured into three main areas of expertise: BPO, IT Outsourcing (ITO) and IT Consulting (ITC).



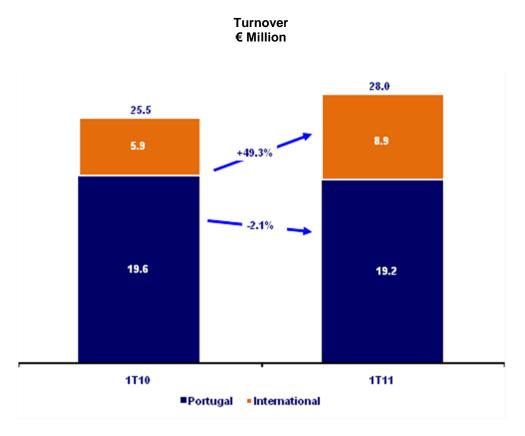
#### 2. Consolidated Indicators

#### 2.1. Consolidated Operating Income

In 1Q11, Consolidated Operating Income came to 28.4 million euros, corresponding to an 11% year-onyear increase.

Consolidated Turnover increased 10% to 28 million euros in relation to the previous year, driven by strong growth of the international activity (+ 49%) which represented 32% of total business (vs. 22% in the same period of the previous year).

The Provision of Services component registered a very positive performance, with an increase of 18%, representing 76% of Turnover, in comparison with 70% in 1Q10.



#### 2.2. Operating Costs

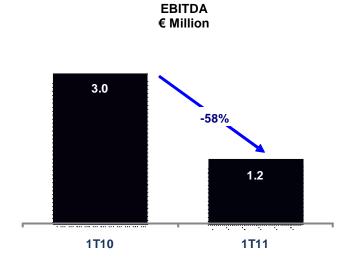
Consolidated Operating Costs net of amortisations, provisions and adjustments reached a total of 27.1 million euros in the first three months of the year, representing an increase of 19.6%.

#### 2.3. Operating Profit before Depreciation (EBITDA)

Consolidated EBITDA reached 1.24 million euros in 1Q11, representing a decrease of 58% relative to the 3.0

million euros registered in the same period of the previous year, and the EBITDA margin came to 4.4%. The decrease in EBITDA was due to the contraction of the domestic market, internationalisation efforts and the start-up of new operations in the BPO area.





#### 2.4. Net Income

The Depreciation, Amortisations, Provisions and Adjustments reached 1.3 million euros in 1Q11, which reflects an increase of 9.8% relative to the same period of the previous year, essentially explained by the increase in amortisations of intangible assets resulting from recent acquisitions.

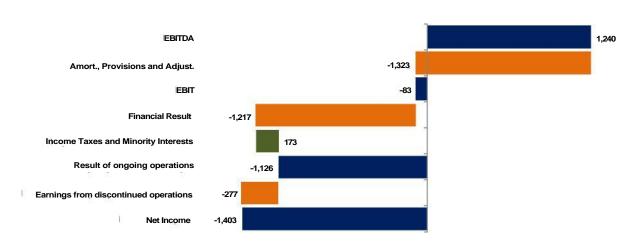
Operating Income (EBIT) registered a negative value of 83 thousand euros, in comparison with the positive results of 1.75 million euros in the same period of the previous year.

Financial Results achieved a negative net value of 1.2 million euros, an increase of 5.5% in relation to the same period of the previous year. This increase is essentially explained by the increase in the gross average debt as a result of the acquisitions undertaken in 2010 and the increase in the effective interest rate, reflecting financial market conditions.

Earnings from Continuing Operations in 1Q11 registered a negative value of 1.1 million euros, in comparison with a positive result of 442 thousand euros in the same period of the previous year.

Consolidated Net Income, after minority interests and earnings from discontinued operations registered, during this period, a loss of 1.4 million euros, representing a decline relative to the positive result of 161 thousand euros registered in 1Q10.

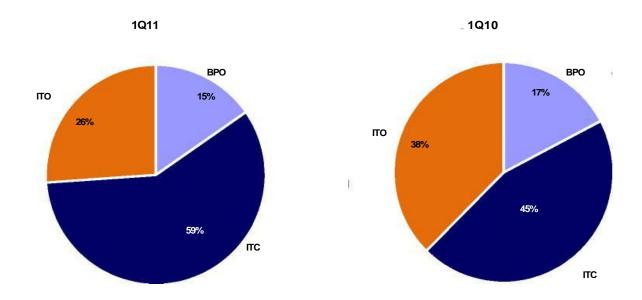
# From EBITDA to Net Income € Thousand



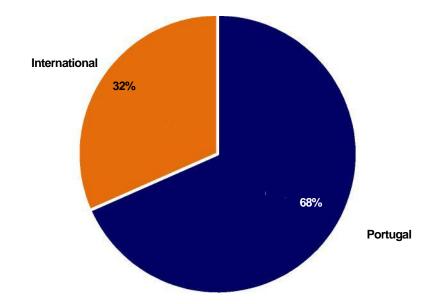


# 3. Indicators by Business Area

# **Turnover by Activity Area**



# **Turnover by Geographic Market**





#### 3.1.1 Business Process Outsourcing (BPO)

BPO is represented by Redware, market leader in the area of Back-Office and Front-Office operations through Outsourcing (Business Process Outsourcing) in Portugal.

With its own methodologies, associated technologies and specialised resources, Redware offers the best Outsourcing solutions in data treatment. BPO activities include services such as: (i) Back-Office Banking operations with special incidence in Credit Contracting and Recovery/Claim Management; (ii) Document Processing (Digitalisation and Indexing); (iii) Archive Management; (iv) Management of Correspondence; and (v) Services for the Insurance sector with special incidence in the claims area. The Front-Office Services (Contact Center) underwent significant developments in 2010 with about 300 active positions, having closed contracts at the end of the year - extending into the next few years - that will add a further 700 operation posts.

Redware currently has nine Service Centers in Portugal, from where it operates Outsourcing contracts for several Customers.

BPO contributed to approximately 15% of the total Turnover of Reditus and 8.9% of the total EBITDA generated in 1Q11.

This business area achieved a Turnover of 4.4 million euros, representing a decline of 2.9% relative to the same period of the previous year due to market changes, which led to a decrease in the volume of transactions in credit operations of customers of the banking sector, partially compensated, however, with new businesses that are still at an initial phase.

EBITDA reached 110 thousand euros, equivalent to an EBITDA margin of 2.5% and representing a decline of 4.0 p.p. relative to the margin of 6.5% reached in the same period of the previous year. This decline is essentially explained by the costs incurred with the start-up of two new Services Centers.

#### 3.1.2 IT Outsourcing

IT Outsourcing is represented by Tecnidata, ALL2IT and Partblack (Panda Security Portugal). This business sector offers its Customers integrated expertise on the IT Infrastructure perimeter. The services provided include: (i) Information Technology and Communications HelpDesk (Service Desk), (ii) Management and Maintenance of Equipment, (iii) Project and Implementation of Data Networks (Networking and Security), (iv) Management and Maintenance of Networks and Systems and (v) Distribution of Security Software of Panda Security.

IT Outsourcing represented 26% of the Turnover and 6.7% of the total EBITDA of the Reditus Group.

Turnover came to 7.4 million euros, in comparison with the 9.8 million euros registered in the previous year. EBITDA reached 83 thousand euros in 1Q11, representing a year-on-year decline of 93%. This decline was due to the delay in the development of projects in Angola, which in 1Q10 were very significant, contrary to what happened in 1Q11.

#### 3.1.3 IT Consulting

This business area is represented by ROFF, Reditus II (Skills & Solution and Solutions Factory), Reditus Consulting (ex-Digisis) and Ogimatech and provides Information Technology Consultancy services, including SAP Consultancy, Specialised Outsourcing and Software Factory and Business Consultancy services.

The offer of SAP Consultancy services includes: SAP Business Consulting, SAP Consulting, SAP Maintenance, SAP Development Factory and SAP Software & Maintenance Licensing.

The Specialised Outsourcing area is dedicated to reinforcing and cooperating with its Customers/Partners in application development projects in several technological areas and competencies.



Software Factory implements a software production approach in compliance with the principles of standardisation, specialisation, scalability and economy. From this viewpoint, it is possible to achieve greater efficiency in the conception process, economies of scale in production, strict quality control and greater speed of development.

In July and August 2010, Reditus acquired Digisis (now Reditus Consulting) and Ogimatech, respectively. Reditus Consulting contributes management capability and consolidated practice in the business and IT consultancy areas, namely in the Financial, Telecommunications and Utilities, Health and Public Administration sectors, representing an important element in the development and transformation strategy of the Reditus Group, ensuring the necessary competencies for a sustainable leadership of the process, with a view to establishing an organisation with a strong sectorial vocation, which integrates the know-how of the business and of its customers' processes, with an offer of specialised and differentiated solutions and services.

Ogimatech offers international consultancy services in areas such as business strategy, processes and organisation, information systems and technologies. In parallel, it also offers assistance in cooperation projects for development in underdeveloped countries, normally financed by international entities such as the European Union, the World Bank or the African Development Bank. The company has a history of more than 20 years of a strong presence in Angola, where it has been an important partner of several state entities, particularly in the oil sector, and also has a strong presence in Mozambique.

IT Consulting represented 59% of Turnover and 84% of the total EBITDA of the Reditus Group.

This business unit presented an excellent operational performance, reflecting not only the integration of companies recently acquired but also the exceptional performance of the international market that contributed with 52% of total turnover.

Turnover reached 16.7 million euros, representing a year-on-year increase of 42%. EBITDA came to 1.0 million euros, equivalent to a margin of 6.1%.

#### 4. Balance Sheet - Main Headings

	B 4:11:
#=	Million

C IVIIIION			
			Var. %
	31-03-2011	31-12-2010	
Total assets	197.9	191.9	3.1%
Non-Current Assets	116.4	115.4	0.9%
Current Assets	81.5	76.5	6.6%
Equity	48.4	29.2	65.8%
Total Liabilities	149.4	162.7	-8.1%
Non-Current Liabilities	43.8	47.9	-8.4%
Current Liabilities	105.6	114.8	-8.0%

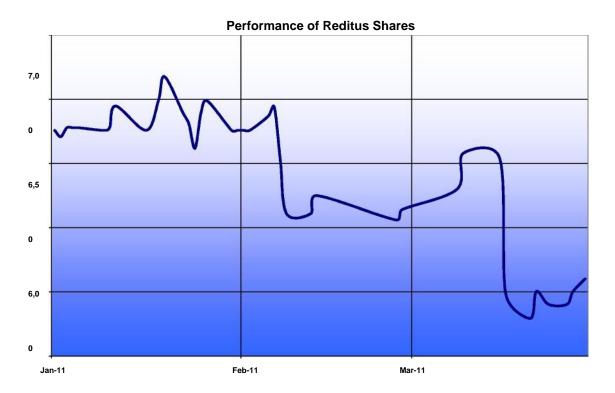
At the end of March 2011, net bank debt (bank loans, financial leasing liabilities, deducted from cash and equivalent) came to 71.9 million euros, in comparison with 84.1 million euros registered at the end of 2010.

The financial leasing liabilities include 7.5 million euros of real estate leasing.

It is important to point out a share capital increase, on 31 March 2011, through cash entires, from 51,557,265 euros to 73,193,455 euros through the issue of 4,327,238 ordinary shares, in physical forma nd to the bearer, with a nominal value of 5.00 euros each.



#### 5. Stock Market Behaviour



At the end of 1Q11, 31 March 2011, the closing price of Reditus shares came to 5.10 euros, which represents a devaluation of 18.5% relative to 6.26 euros registered at the beginning of the year.

In terms of liquidity, during 1Q11 approximately 47 thousand Reditus shares were traded, representing a transaction value of 266 thousand euros.

The daily average number of shares traded came to about 1.2 thousand, corresponding to a daily average value of about 7.3 thousand euros.



# 6. EBITDA by Business Area

		Unit: thousands of	f€
	31-03-2011	31-03-2010	Var. %
Total Reditus			
Operating Income	28,366	25,632	10.7%
Sales	6,855	7,570	-9.4%
Provision of Services	21,149	17,922	18.0%
Other Operating Income	361	140	157.9%
Operating Costs (excludes amort., provisions and adjust.)	27,125	22,674	19.6%
EBITDA	1,240	2,958	-58.1%
EBITDA Margin	4,4%	11,5%	-7.2pp
ВРО			
Operating Income	4,359	4,487	-2.9%
Sales	-	-	
Provision of Services	4,358	4,487	-2.9%
Other Operating Income	1	-	
Operating Costs (excludes amort., provisions and adjust.)	4,249	4,196	1.3%
EBITDA	110	292	-62.1%
EBITDA Margin	2.5%	6.5%	-4.0pp
ITO			
Operating Income	7,467	9,815	-23.9%
Sales	3,087	4,712	-34.5%
Provision of Services	4,344	5,073	-14.4%
Other Operating Income	37	30	23.7%
Operating Costs (excludes amort., provisions and adjust.)	7,385	8,579	-13.9%
EBITDA	83	1,237	-93.3%
EBITDA Margin	1.1%	12.6%	-11.5pp
IT Consulting			
Operating Income	17,259	12,170	41.8%
Sales	3,830	2,943	30.1%
Provision of Services	12,836	8,794	46.0%
Other Operating Income	592	433	36.9%
Operating Costs (excludes amort., provisions and adjust.)	16,212	10,743	50.9%
EBITDA	1,047	1,427	-26.6%
EBITDA Margin	6.1%	11.7%	-5.7pp
Other and Intra-Group			
Operating Income	(720)	(841)	
Sales	(62)	(86)	
Provision of Services	(389)	(432)	
Other Operating Income	(269)	(322)	
Operating Costs (excludes amort., provisions and adjust.)	(720)	(843)	



# **II - Consolidated Financial Statements**

#### **Condensed Consolidated Statement of Financial Position**

as at 31 March 2011 and 31 December 2010

(Unaudited)

(Values expressed in euros)

ASSETS	(Valado express	Notes	31-03-2011	31-12-2010
NON-CURRENT ASSETS:				
Tangible fixed assets		7	16,558,882	16,587,124
Goodwill		8	60,338,547	59,760,715
Intangible fixed assets		8	31,376,260	30,301,174
Assets available for sale		9	5,748,398	6,845,115
Other financial investments			5,000	5,000
Deferred Tax Assets		10	2,330,271	1,874,826
			116,357,358	115,373,954
CURRENT ASSETS:			<b></b>	222 242
Inventories			783,932	668,646
Customers			45,512,627	42,884,705
Other accounts receivable			9,563,772	9,274,233
Other current assets			17,061,882	14,279,303
Financial assets at fair value			339,298	339,211
Cash and equivalent			8,277,487	9,078,735
			81,538,998	76,524,833
	TOTAL ASSETS	=	197,896,356	191,898,787
		_	101,000,000	101,000,707
EQUITY AND LIAB	BILITIES			
EQUITY:			<b>=</b> 0.400.4==	-1
Capital			73,193,455	51,557,265
Treasury shares (quotas)			(1,171,379)	(1,156,757)
Issue premiums			10,081,520	11,146,578
Reserves			3,546,904	3,546,904
Retained earnings			(37,827,625)	(38,096,232)
Adjustments in financial asset			(501,763)	(501,763)
Surplus valorisation of fixed a			2,417,194	2,357,714
Consolidated net income for the	ne year		(1,402,839)	268,607
Equity attributable to main			48,335,467	29,122,316
Equity attributable to min-	ority interests	11	111,480	105,032
Total equity			48,446,947	29,227,348
LIABILITIES:				
NON-CURRENT LIABILITIES:				
Loans		12	21,907,586	25,294,990
Provisions			1,807,659	1,807,659
Liabilities available for sale		9	5,371,232	6,191,351
Other accounts payable			-,	4,309
Deferred tax liabilities		10	6,778,067	6,340,644
Financial leasing liabilities		13	7,956,522	8,224,041
i mandar reading natimires			43,821,066	47,862,994
CURRENT LIABILITIES:			10,021,000	11,002,001
Loans		12	48,921,979	58,392,057
Suppliers			26,079,019	22,638,325
Other accounts payable			10,480,498	12,750,117
Other current liabilities			18,766,842	19,737,406
Financial leasing liabilities		13	1,380,005	1,290,540
<b>U</b>		<u> </u>	105,628,343	114,808,445
Total Li	abilities	_	149,449,409	162,671,439
TOTAL LIABILITIES AND	FQUITY		197,896,356	191,898,787
TO THE EIRBIETTIES AND	LQUIII		101,000,000	101,000,707

The notes are an integral part of the consolidated statements of the financial position as at 31 March 2011 and 31 December 2010.

THE CHIEF ACCOUNTANT

THE BOARD OF DIRECTORS



#### **Condensed Income Statement**

for the Quarters ended 31 March 2011 and 2010 (Unaudited) (Values expressed in euros)

	Notes	31-03-2011	31-03-2010
OPERATING INCOME:			
Sales	14	- 6,855,474	7,569,734
Provision of services	14	21,149,385	17,922,156
Other operating income	14	360,699	139,840
Total operating income		28.365.558	25.631.730
OPERATING COSTS:		_	
Inventories consumed and sold		(4,429,174)	(5,478,047)
External supplies and services	15	(11,314,543)	(10,616,659)
Staff costs	16	(11,192,228)	(6,465,563)
Depreciation and amortisation costs	17	(1,165,949)	(740,147)
Provisions and impairment losses		(156,993)	(464,822)
Other operating costs and losses		(189,230)	(113,593)
Total operating costs		(28,448,117)	(23.878.831)
Net operating income		(82.559)	1.752.899
FINANCIAL RESULTS:			
Financial costs, net	18	(1.216.712)	(1.153.720)
Losses in associated companies, net		-	-
,···		(1.216.712)	(1.153.720)
Profit before taxes		(1.299.271)	599.179
Income tax	19	179,478	(16,743)
Net income before minority interests		(1,119,793)	582,436
Minority interests	11	(6,448)	(140,321)
Result of ongoing operations		(1,126,241)	442,115
Possilt of discontinued operations		(276 507)	(280,804)
Result of discontinued operations		(276,597)	(200,004)
Net income		(1,402,838)	161,311
Attributable to:			
Shareholders of the parent company		(1,402,838)	161,311
Minority interests	11	6,448	140,321
		(1,396,390)	301,632
Earnings per share from ongoing and discontinued operations			
Basic		(0.1544)	0.0202
Diluted		(0.1544)	0.0202
Earnings per share from ongoing operations			
Basic		(0.1239)	0.0523
Diluted		(0.1239)	0.0523

The notes are an integral part of the consolidated income statements for the years ended 31 March 2011 and 2010.

THE CHIEF ACCOUNTANT THE BOARD OF DIRECTORS



#### **Condensed Consolidated Full Income Statement**

for the Quarters ended 31 March 2011 and 2010 (Unaudited) (Values expressed in euros))

	31-03-2011	31-03-2010
Consolidated net income for the year (before minority interests)	(1,119,793)	582,436
Changes in the surplus valorisation of fixed assets (IAS 16, IAS 38)	59,480	47,724
Consolidated full income	(1,060,313)	630,160
Attributable to:		
Shareholders of the parent company	(1,066,761)	489,839
Minority interests	6,448	140,321
	(1,060,313)	630,160



#### **Condensed Consolidated Cashflow Statement**

for the Quarters ended 31 March 2011 and 2010 (Unaudited) (Values expressed in euros)

	31-03-2011	31-03-2010
OPERATING ACTIVITIES:	<del>_</del>	
Receipts from customers	28,916,602	33,157,920
Payments to suppliers	(16,048,121)	(18,332,308)
Staff payments	(9,418,530)	(8,753,647)
Payment / receipt of income tax	(153,833)	(460,213)
Other receipts/(payments) relative to operating activity	(6,814,760)	(5,015,044)
Cashflow from operating activities (1)	(3,518,642)	596,708
INVESTMENT ACTIVITIES:	_	
Receipts derived from:		
Financial investments	-	
Sale of tangible fixed assets	1,200	
Investment subsidies	-	
Interest and similar income	26,367	
Other	-	
	27,567	-
Payments relative to:	(2.074.450)	
Business concentrations	(3,671,456)	(240, 200)
Acquisition of tangible fixed assets	(29,495)	(312,398)
Acquisition of intangible fixed assets	(054.474)	(750)
Other	(251,474)	(50,000)
	(3,952,425)	(363,148)
Cashflow from investment activities (2)	(3,924,858)	(363,148)
FINANCING ACTIVITIES:	<del>_</del>	
Receipts relative to:		
Loans received	9,113,839	17,818,520
Share capital increases, additional paid-in capital and issue premiums Other	21,133,674	
Oute	30,247,513	17,818,520
Payments relative to:		
Loans received	(26,407,978)	(11,684,423)
Amortisation of financial leasing contracts		(327,407)
Interest and similar costs	(925,856)	(843,003)
Acquisition of own shares	(14,623)	-
Other	(459,228)	(160,252)
	(27,807,685)	(13,015,085)
	(27,007,000)	(.0,0.0,000)
Cashflow from financing activities (3)	2,439,828	4,803,435
Variation in cash and equivalent (4)=(1)+(2)+(3)		
Variation in cash and equivalent (4)=(1)+(2)+(3)  Effect of exchange rate differences	2,439,828	4,803,435
Variation in cash and equivalent (4)=(1)+(2)+(3)  Effect of exchange rate differences	2,439,828	4,803,435
Variation in cash and equivalent (4)=(1)+(2)+(3) Effect of exchange rate differences Non-current assets held for sale	2,439,828	4,803,435
Variation in cash and equivalent (4)=(1)+(2)+(3) Effect of exchange rate differences Non-current assets held for sale Incorporation by merger	2,439,828	4,803,435
Cashflow from financing activities (3)  Variation in cash and equivalent (4)=(1)+(2)+(3)  Effect of exchange rate differences  Non-current assets held for sale  Incorporation by merger  Perimeter alteration  Cash and equivalent at the beginning of the period	2,439,828	4,803,435



#### **Annex to the Condensed Consolidated Cashflow Statement**

for the Quarters ended 31 March 2011 and 2010 (Unaudited) (Values expressed in euros)

	31-03-2011	31-03-2010
Cash	634,060	31,320
Bank deposits	7,641,071	6,242,624
Cash and deposits repayable on demand in the balance sheet	8,275,131	6,273,944
Bank overdrafts	(9,825,661)	(3,990,261)
Cash and equivalent	(1,550,530)	2,283,683



# Condensed Consolidated Statement of Changes in Equity for the Quarters ended 31 March 2011 and 2010

for the Quarters ended 31 March 2011 and 2010 (Unaudited) (Values expressed in euros)

	Equity attributable to the majority shareholders					Equity						
	Capital	Own shares (quotas)	Share issue premium	Legal Reserve	Other Reserves	Retained earnings	Adjustments in financial assets	Valorisation of assets	Consolidated net income for the year	Total	attributable to minority interests	Total equity
Balance as at 31 December 2010	51,557,265	(1,156,757)	11,146,578	2,024,635	1,522,269	(38,096,232)	(501,763)	2,357,714	268,607	29,122,316	105,032	29,227,348
Share capital increase	21,636,190	-	(1,065,058)	-	-	-	-	-	-	20,571,132	-	20,571,132
(Acquisition) / Sale of own shares Application of results Acquisition of minority interests (Note 10) Other	- - -	(14,622) - - -	- - -	- - -	- - -	268,607 - -	- - -	- - -	(268,607)	(14,622) - - -	- - -	(14,622) - - -
Minority interests of the period Changes in surplus valorisation (IAS 16, IAS 18)	-	-	-	-	-	-	-	- 59,480	-	59,480	6,448	6,448 59,480
Consolidated net income for the year	-	-	-	-	-	-	-	-	(1,402,839)	(1,402,839)	-	(1,402,839)
Balance as at 31 March 2011	73,193,455	(1,171,379)	10,081,520	2,024,635	1,522,269	(37,827,625)	(501,763)	2,417,194	(1,402,839)	48,335,467	111,480	48,446,947
Balance as at 31 December 2009	44,630,250	(1,135,357)	8,507,386	2,024,635	924,232	(37,337,980)	(501,763)	3,266,648	(284,769)	20,093,282	332,501	20,425,783
Share capital increase	-	-	-	-	-	-	-	-	-	-	-	-
(Acquisition) / Sale of own shares Application of results Acquisition of minority interests (Note 10) Other	- - -	- - -	-	- - -	-	(284,769)	- - -	- - -	284,769	-	-	-
Minority interests of the period Changes in surplus valorisation (IAS 16, IAS 18)	-	-	-	-	- - -	-	-	- 47,724	- - -	47,724	140,321 -	140,321 47,724
Consolidated net income for the year		-	-	-	-	-	-	-	161,311	161,311	-	161,311
Balance as at 31 March 2010	44,630,250	(1,135,357)	8,507,386	2,024,635	924,232	(37,622,749)	(501,763)	3,314,372	161,311	20,302,317	472,822	20,775,139



# III - Notes to the Consolidated Financial Statements

#### 1. ACTIVITY

Reditus, Sociedade Gestora de Participações Sociais, S.A. is the holding (parent company) of the Reditus Group with head office in Lisbon, at Rua Pedro Nunes No. 11.

Reditus was established in 1966 under the name Reditus - Estudos de Mercado e Promoção de Vendas, SARL, whose core business involved the provision of specific services, namely market research, having branched out to data processing for Banco de Agricultura, the main shareholder, together with Companhia de Seguros 'A Pátria'.

In December 1990, Reditus altered its company name, becoming a holding company, whose core business involves the management of holdings in other companies as an indirect way of exercising economic activities.

The Reditus Group operates in Portugal, France and Angola in four specific business areas: BPO, IT Outsourcing, IT Consulting and Engineering and Mobility Systems.

The activity of the company is not subject to any significant seasonality.

Reditus has been listed on Euronext Lisbon (former Stock Exchange of Lisbon and Porto) since 1987.

These Financial Statements were approved by the Board of Directors on 31 May 2011 and are expressed in euros.

The consolidated interim financial information reported as at 31 March 2011 was not audited.

#### 2. MOST SIGNIFICANT ACCOUNTING POLICIES

The interim consolidated financial statements of Reditus, SGPS, SA were prepared on a going concern basis from the books and accounting records of the companies included in the consolidation, maintained in accordance with the accounting principles generally accepted in the countries of each participated company, adjusted in the consolidation process, so that the consolidated financial statements are in accordance with the International Financial Reporting Standards (IFRS), as adopted in the European Union, in force for financial years beginning on 1 January 2011.

The consolidated financial statements of Reditus, SGPS, SA presented reflect the results of its operations and the financial position of all its subsidiaries (Reditus Group or Group), for the three-month period ending 31 March 2011 and the financial position as at 31 March 2011.

These interim consolidated financial statements for the three-month period ended 31 March 2011, were prepared in accordance with the International Financial Reporting Standard IAS 34 - "Interim Financial Reporting" and therefore do not include all the information required for the annual financial statements, such that the consolidated financial statements of the Group relative to the financial year ended 31 December 2010 must be taken into consideration, whenever applicable.



The accounting policies presented have been applied consistently throughout the Group companies and for all periods presented in these consolidated financial statements.

## 3. MANAGEMENT OF THE FINANCIAL RISK / ACCOUNTS RECEIVABLE /

#### ACCOUNTS PAYABLE: Financial risk management policies

#### Recognition of income

The income from the sale of equipment is recognised when invoices are issued, without consideration of any temporal delay in the delivery of said equipment.

The income relative to projects/provision of services is recorded based on the level of completion of the projects, as the services are provided. The consideration of other assumptions in said estimates and judgements could give rise to financial results different from those that were considered.

#### Income taxes

The Group is subject to the payment of income taxes (IRC). The determination of the total amount of income taxes requires certain interpretations and estimates. Alterations to these assumptions could materially affect these values.

There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. Different interpretations and estimates would result in a different level of income taxes, current and deferred, recognised in the period.

In Portugal, the Tax Authorities are entitled to review the determination of Reditus and its subsidiaries' annual taxable earnings, for a period of four years or six years in case there are tax losses brought forward. Hence, it is possible that some additional taxes may be assessed, mainly as a result of differences in interpretation of tax legislation. However, the Management of Reditus and its subsidiaries is confident that there will be no further material tax assessments within the context of the financial statements.

#### Exchange rate risk management

The Reditus Group essentially operates in markets in which the current and functional currency is the euro. It is, however, exposed to exchange rate risk in US dollars (USD) due to the operations in Angola, even though that risk is mitigated by the fact that the key contracts were celebrated in euros. The value of the balances in US dollars, of accounts payable to suppliers, as at 31/03/2011 is 8,481,462 US dollars.

The debt incurred by the Reditus Group is entirely denominated in euros, with no interest rate hedging instruments having been contracted by the Group.

#### Management of the financial risk

All the operations undertaken with financial instruments require prior approval from the Executive Board, which defines the specificities of each operation and approves the respective documentation.



Financial risk management of Reditus and other Group companies is conducted centrally by the Financial Department of the Group, according to the policies approved by the Executive Board. The Financial Department identifies, assesses and forwards the elements of analysis of each operation to the Executive Board for approval. The Board is responsible for defining general risk management principles, as well as exposure limits.

The activities of the Reditus Group expose it to a variety of financial risks, including the effects of changes in market prices, exchange rates and interest rates. The exposure of the Reditus Group to financial risks stems mainly from its debt, associated to interest rate risks.

Within the context of variable rate financing, the Reditus Group follows market developments, such that whenever it considers it necessary, it may resort to the contracting of interest rate derivative financial instruments to hedge cash flows associated to future interest payments, which convert variable rate loans into fixed rate loans, with the unpredictability of financial markets being analysed in accordance with the Group's risk management policy.

Considering the interest rates in force on 31/03/2011, a 0.5% variation in the reference rate would have the following annual impact:

	Sensitivity Analysis	Variation in Costs
Increase	0.50%	354,148
Decrease	-0.50%	-354,148

#### Counterparty credit risk management

With respect to account receivables resulting from the current activity of the Reditus Group, credit risk results essentially from the possibility of third party defaults, a significantly mitigated situation given the nature and solidity of the customers that comprise the Group's almost entire portfolio of customers.

The Group's policy, in terms of counterparty risk, is also governed by an analysis of the technical capacity, competitiveness, credit rating and exposure to each counterparty, avoiding significant concentrations of credit risk, not attributing a significant counterparty default risk and not requiring specific guarantees in this type of operations.

The monitoring of risks, as much of price and volume as of credit, involves their quantification into measures associated to risk positions that may be adjusted through market operations. This quantification is undertaken by the central Financial Department.

The Group undertakes liquidity risk management through the contracting and maintenance of credit lines with national financial institutions, allowing immediate access to funds.

#### **4. RELEVANT ACCOUNTING ESTIMATES AND JUDGEMENTS**



The preparation of consolidated financial statements requires the Management to make a number of judgements and estimates with an impact on the level of income, costs, assets, liabilities and disclosures. The present financial information thus includes headings that are influenced by the estimates and judgements used in the application of the Group's accounting policies.

The previously mentioned estimates are determined by the judgements of the management, which are based on the best information and knowledge of present events and on the activities of the Group that are expected to be developed in the future. Thus, the use of estimates and assumptions represents a risk that could lead to adjustments in future periods.

The Board of Directors considers that the choices made are appropriate and that the consolidated financial information presents, in a suitable manner, the financial position of the Group and the result of its transactions in all materially relevant aspects.

The main headings influenced by estimates and judgements are the following:

- 1. Estimate of goodwill impairment
- 2. Estimate of prototypes impairment
- 3. Estimate of receivables impairment
- 4. Estimate of income tax
- 5. Estimate of income recognition
- 6. Estimate of deferred tax assets resulting from reported tax losses

#### 1. Goodwill impairment

Goodwill is subject to annual impairment tests conducted by external experts, under the terms defined by IAS 36 - Impairment of Assets, involving the identification of Cash Flow Generating Units, i.e. the various Business Units:

- ITO (operated through Tecnidata SI, ALL2IT, Partblack and Partsky)
- BPO (operated through Redware)
- IT Consulting (operated through ROFF, Reditus II, Reditus Consulting and
- Diginates (operated through Caléo, BCCM and

#### 2. Prototypes impairment

Prototypes result from the application of knowledge developed by the Reditus Group in the contracts signed with customers, in the form of reengineering of administrative processes, new administrative processes or computer applications directed towards the customer, the recognition of which is recorded over their duration. All the prototypes have documental support and reflect an estimate as to their capacity to generate cash flow in future financial years. In addition to the systematic amortisation, the prototypes are also subject to annual impairment tests, undertaken by external experts.

#### 3. Receivables impairment



The recoverable values of the cash flow generating units were calculated in accordance with their usage value. These calculations require the use of estimates.

#### 4. Income taxes

The Group records income taxes based on estimates resulting from the tax legislation in force, namely cost adjustments not accepted for tax purposes and those arising from the necessary adjustments made to securities and financial applications. These calculations require the use of estimates.

#### 5. Income recognition

The recognition of income by the Group includes management analyses and estimates regarding the phase of completion of the projects in progress on the date of the financial information which might have a future development different from that budgeted at the present date.

#### 6. Deferred taxes

The Group records deferred tax assets based on existing losses at the balance sheet date and on the calculation of their recovery. These calculations require the use of estimates.

#### 5. COMPANIES INCLUDED IN THE CONSOLIDATION

As at 31 March 2011, the Group companies included in the consolidation and their respective head offices, share capital and proportion of capital held were as follows:

			Effective pe	rcentage		
		Consolidation	of capita	l held	Business	Geographic
Corporate name	Head office	Method	2011	2010	Sean	nent
Reditus SGPS, SA	Lisbon	Full	Parent	Parent		
Reditus Gestão Sociedade Gestora Participações Sociais, SA	Lisbon	Full	100	100		
Redware Sistemas de Informação, SA	Lisbon	Full	100	100	BPO	Portugal
Redware Centros de Serviços, SA	Castelo Branco	Full	100	100	BPO	Portugal
Reditus II Telecomunicações, SA	Lisbon	Full	100	100	T Consulting	Portugal
J. M. Consultores de Informática e Artes Gráficas, SA	Alfragide	Full	69	69	Eng. and Mob.	Portugal
Reditus Imobiliária, SA	Lisbon	Full	100	100	Support	Portugal
Caleo, SA	France	Full	55	55	Eng. and Mob.	France
BCCM, Inovação Tecnológica, Lda	Alfragide	Full	100	100	Eng. and Mob.	Portugal
Tecnidata IF Investimentos Financeiros SGPS, S.A.	Oeiras	Full	100	100	Support	Portugal
Tecnidata SI Serviços e Equipamentos de Informática, S.A.	Oeiras	Full	100	100	T Outsourcing	Portugal
ROFF Consultores Independentes, S.A.	Oeiras	Full	100	100	T Consulting	Portugal
Tecnisuporte Sistemas Informáticos S.A.	Oeiras	Full	100	100	Support	Portugal
ALL2IT Infocomunicações, S.A.	Oeiras	Full	100	100	T Outsourcing	Portugal
Roff Global	France	Full	80	80	T Consulting	France
Roff Tec	Angola	Full	80	80	T Consulting	Angola
Roff - SDF, Lda	Covilhã	Full	80	80	T Consulting	Portugal
Partblack, SA	Alfragide	Full	100	100	T Outsourcing	Portugal
Reditus Consulting, S.A.	Lisbon	Full	100		T Consulting	Portugal
DEPSI - Desenvolvimento de Projectos e Serviços de Informática, Lda	Lisbon	Full	100		T Consulting	Portugal
LxConsultg - Consultores de Gestão, Lda	Lisbon	Full	100		T Consulting	Portugal
Ogimatech Portugal - Consultoria Empresarial e Institucional, SA	Lisbon	Full	100		T Consulting	Portugal
G.Consult Angola - Consultoria e Desenvolvimento, Lda	Angola	Full	80		T Consulting	Angola
Ogimatech - Consultoria Empresarial e Institucional, Lda	Angola	Full	95		T Consulting	Angola
Tora - Sociedade Imobiliária, S.A	Lisbon	Full	100		Support	Portugal
Partsky, S.A	Lisbon	Full	100		T Outsourcing	Portugal
RNIC-Independent Consultants AB	Sweden	Full	80		T Consulting	Sweden

Roff opened a branch office in Sweden, RNIC - Independent Consultants AB, focused on the Nordic market.



#### 6. <u>INFORMATION BY SEGMENT</u>

As at 31 March 2011 and 2010, the results by business segment were as follows:

#### 31 March 2011

	ITO	ITC	ВРО	Total	Consolidated
Operating income:					
External sales of goods and products	3,040,328	3,830,212	-	6,870,540	6,855,474
Intra-segment sales of goods and products	46,502	-	-	46,502	-
External services provided	3,624,253	12,691,304	4,357,945	20,673,502	21,149,385
Intra-segment services provided	719,830	145,148	-	864,978	-
Other external operating income	12,352	592,230	207	604,789	360,699
Other intra-segment operating income	24,194	-	1,028	25,222	-
Total operating income	7,467,459	17,258,894	4,359,180	29,085,533	28,365,558
Operating costs:					
Inventories consumed and sold	(2,116,443)	(2,341,819)	-	(4,458,262)	(4,429,174)
External supplies and services	(2,799,331)	(6,700,556)	(2,482,884)	(11,982,771)	(11,314,543)
Staff costs	(2,418,362)	(7,034,971)	(1,738,895)	(11,192,228)	(11,192,228)
Depreciation and amortisation costs	(382,443)	(429,085)	(354,421)	(1,165,949)	(1,165,949)
Provisions and impairment losses	43,104	(159,604)	(40,493)	(156,993)	(156,993)
Other operating costs and losses	(50,366)	(134,488)	(27,035)	(211,889)	(189,230)
Total operating costs	(7,723,841)	(16,800,523)	(4,643,728)	(29,168,092)	(28,448,117)
Net operating income	(256,382)	458,371	(284,548)	(82,559)	(82,559)
Financial results					(1,216,712)
Profit before taxes			_		(1,299,271)
Income taxes					179,478
Earnings from ongoing operations			_	=	(1,119,793)

#### 31 March 2010

	ITO	ITC	BPO	Total	Consolidated
Operating income:					
External sales of goods and products	4,634,591	2,935,143	-	7,569,734	7,569,734
Intra-segment sales of goods and products	77,692	8,212	-	85,904	-
External services provided	4,838,221	8,596,652	4,487,282	17,922,156	17,922,156
Intra-segment services provided	235,247	197,190	-	432,437	-
Other external operating income	(290,672)	430,513	-	139,840	139,840
Other intra-segment operating income	320,221	2,025	-	322,246	-
Total operating income	9,815,300	12,169,735	4,487,282	26,472,317	25,631,730
Operating costs:					
Inventories consumed and sold	(3,673,652)	(1,974,969)	-	(5,648,621)	(5,478,047)
External supplies and services	(2,871,949)	(5,222,958)	(3,194,585)	(11,289,493)	(10,616,659)
Staff costs	(1,985,518)	(3,494,771)	(985,274)	(6,465,563)	(6,465,563)
Depreciation and amortisation costs	(172,138)	(181,249)	(386,760)	(740,147)	(740,147)
Provisions and impairment losses	(64,795)	(211,327)	(188,701)	(464,822)	(464,822)
Other operating costs and losses	(47,464)	(50,271)	(15,858)	(113,593)	(113,593)
Total operating costs	(8,815,516)	(11,135,545)	(4,771,177)	(24,722,239)	(23,878,831)
Net operating income	999,784	1,034,190	(283,895)	1,750,078	1,752,899
Financial results					(1,153,720)
Profit before taxes				_	599,179
Income taxes					(16,743)
Earnings from ongoing operations				_	582,436
3 3 3 4 3 3 3				=	



As at 31 March 2010 and 31 December 2011, the assets and liabilities by business segment were as

follows:

#### 31 March 2011

	ITO	ITC	BPO	EM	Consolidated
Net Assets	106,300,689	46,670,867	37,498,622	7,298,840	6 197,769,024
Liabilities	77,915,360	30,942,131	34,047,425	6,417,16	1 149,322,077

#### 31 December 2010

	ITO	ITC	ВРО	EM	Consolidated
Net Assets	102,709,078	43,963,530	36,620,370	8,605,8	191,898,787
Liabilities	84,276,284	32,787,758	37,291,423	8,315,9	73 162,671,439

# 7. TANGIBLE FIXED ASSETS

# 7.1. Movements in the Tangible Fixed Assets headings and in the respective Amortisations::

#### **Gross Assets:**

	Balance as at 31/12/2010	Non-current assets held for sale	Perimeter alteration	Increases and Revaluations	Write-offs and Disposals	Corrections and Transf.	Balance as at 31/03/2011
Land and Natural Resources	2,878,955						2,878,955
<b>Buildings and Other Constructions</b>	10,910,184			59,481			10,969,665
Basic Equipment	5,261,741			10,600			5,272,341
Transport Equipment	3,694,108			187,087	(82,003)		3,799,192
Office Equipment	4,320,264			2,817	(55,492)		4,267,589
Other Tangible Fixed Assets	2,813,822						2,813,822
Tangible fixed Assets in Progress	418,152			146,948			565,100
	30,297,226			406,934	(137,495)		30,566,665

## **Accumulated Amortisations:**

	Balance as at 31/12/2010	Non-current assets held for sale	Perimeter alteration	Increases	Write-offs and Disposals	Corrections and Transf.	Balance as at 31/03/2011
Buildings and Other Constructions	1,310,030		·	59,950			1,369,980
Basic Equipment	4,441,618			116,732			4,558,350
Transport Equipment	2,761,016			136,098	(82,003)		2,815,111
Office Equipment	3,169,028			67,716	(55,492)		3,181,253
Other Tangible Fixed Assets	2,028,410			54,678			2,083,088
	13,710,102			435,176	(137,495)		14,007,783



#### 8. GOODWILL

During the periods ended 31 March 2011 and 31 December 2010, the movement in goodwill was as follows:

	31-03-2011	31-12-2010
Balance at the beginning of the period	59,760,715	58,920,584
Perimeter alteration	-	-
Adjustment after calculation of initial accounting Partblack		172,090
Adjustment after calculation of initial accounting SAPi2	127,332	
Allocation Goodwill Partblack to Intangible		(8,912,756)
Allocation Goodwill Tora to Intangible a)	450,500	(7,770,721)
Additions relative to business concentrations		17,351,517
Disposal of Group companies		_
Balance at the end of the period	60,338,547	59,760,715
Net book value:	_	
Balance at the beginning of the period	59,760,715	58,920,584
Balance at the end of the period	60,338,547	59,760,715

a) The acquisition price of the company Tora – Imobiliária, SA. was adjusted by more than 1,700,000.00 euros (one million seven hundred thousand euros), according to the contract and opinion issued by an independent expert on the reasonableness of the use of the tax losses by Tora for the benefit of the Reditus Group. This value was allocated to intangible assets (similarly to what occurred in December) with deferred assets having been calculated. The difference (1,700\*0,265) constitutes goodwill.

The details of goodwill by segment as at 31 March 2011 and 31 December 2010 are as follows:

Segments:	31-03-2011	31-12-2010
ITO	35 831 795	35 549 633
ITC	21 504 662	21 208 992
BPO		
EM	3 002 090	3 002 090
	60 338 547	59 760 715

#### 9. ASSETS AND LIABILITIES AVAILABLE FOR SALE

The Engineering and Mobility segment comprising the companies BCCM, JM Consultores and Caléo has been reclassified as non-current assets held for sale. Reditus SGPS is preparing the sale of those companies and has already held contacts with potential buyers.

Non-current assets are classified as held for sale when their book value is recovered principally through a sale transaction (including those acquired exclusively with the objective of their sale), the assets are available for immediate sale and the sale is highly probable.



#### 9.1 Assets available for sale

As at 31 March 2011, the Company presented the following assets (Engineering and Mobility Segment) classified as held for sale:

	2011	2010
NON-CURRENT ASSETS:		
Tangible fixed assets	156,547	176,782
Intangible fixed assets	387,220	337,223
Other financial investments	17,741	17,741
Deferred Tax Assets	578,962	477,096
CURRENT ASSETS:		
Inventories	737,695	770,034
Customers	1,165,886	1,939,621
Accounts receivable	2,315,668	2,323,450
Other current assets	66,056	77,636
Cash and equivalent	322,625	725,532
Assets Available for Sale	5,748,398	6,845,115

# 9.2 <u>Liabilities Available for Sale</u>

	2011	2010
NON-CURRENT LIABILITIES:		
Provisions	48,647	48,242
Other accounts payable	12,863	55,330
Deferred tax liabilities	6,617	7,101
Financial leasing liabilities	1,113	1,961
		0
CURRENT LIABILITIES:		
Loans	606,272	641,415
Suppliers	1,496,041	2,226,340
Other accounts payable	2,565,576	2,563,487
Other current liabilities	630,787	644,224
Financial leasing liabilities	3,315	3,251
Liabilities Available for Sale	5,371,232	6,191,351

Deferred tax assets and liabilities are attributable to the following headings:

#### 10. DEFERRED TAX ASSETS AND LIABILITIES



	Assets		Liabilities		Net Value	
	31-03-2011	31-12-2010	31-03-2011	31-12-2010	31-03-2011	31-12-2010
Adjustments a)	565,668	565,668			565,668	565,668
Reportable tax losses b)	1,681,819	1,226,374			1,681,819	1,226,374
Reportable tax losses France c)	82,784	82,784			82,784	82,784
Revaluation reserves d)			577,391	577,391	(577,391)	(577,391)
Other e)			6,200,676	5,763,253	(6,200,676)	(5,763,253)
Net deferred tax assets/ (liabilities)	2,330,271	1,874,826	6,778,067	6,340,644	(4,447,796)	(4,465,818)

a) These adjustments essentially refer to losses in the fair value of securities, financial applications and provisions not accepted for tax purposes;

b) Reported tax losses are as follows:

Year of Tax Losses	Limit Year for Deduction	Value of loss to be used	Value of Deduction
2010	2014	4,921,151	1,226,374
2011	2015	1.958.909	455,445
	_	6,880,060	1,681,819

#### 11. MINORITY INTERESTS

As at 31 March 2011 and 31 December 2010, minority interests were represented as follows:

	Mino	rity	Book V	alue	Results Att	ributed
	31-03-2011	31-12-2010	31-03-2011	31-12-2010	31-03-2011	31-03-2010
J M. Consultores Inf. Artes Gráficas, SA	31%	31%	(753,913)	(737,549)	(16,363)	(80,315)
Caleo, SA	45%	45%	646,354	719,669	(73,315)	78,200
Rof Angola	20%	20%	(23,695)	6,,431	(30,094)	6,688
Rof França	20%	20%	2,395	(21,381)	23,776	36,088
Rof SDF	20%	20%	239,157	136,794	102,330	99,661
Roff Nordic	20%	20%				
Ogimatech - Consult Empresarial e Institucional	5%	5%	1,182	1,068	114	
		_	111,480	105,032	6,448	140,321

#### **12.LOANS**

As at 31 March 2011 and 31 December 2011, the loans raised were broken down as follows:



	31-03-2011	31-12-2010
on-Current		
Bank Loans	20,508,985	23,984,989
Escrow Current Accounts	398,600	310,000
Commercial paper	1,000,001	1,000,001
	21,907,586	25,294,990
Current		
Bank Loans	18,841,196	29,968,532
Bank overdrafts	9,810,193	5,625,591
Promissory notes	2,000,000	3,275,000
Escrow Current Accounts	15,342,301	15,403,816
Express bill	333,127	
Factoring	1,995,162	3,519,118
Commercial paper	600,000	600,000
	48,921,979	58,392,057
	70,829,565	83,687,047

As at 31 March 2011, the repayment period of the loans was as follows:

	Total	Less than 1 year	Between 1 and 5 years	Less than 5 years
Bank Loans	39,350,181	18,841,196	18,095,235	2,413,750
Bank overdrafts	9,810,193	9,810,193		
Promissory notes	2,000,000	2,000,000		
Escrow Current Accounts	15,740,901	15,342,301	398,600	
Express bill	333,127	333,127		
Factoring	1,995,162	1,995,162		
Commercial paper	1,600,001	600,000	1,000,001	
	70,829,565	48,921,979	19,493,836	2,413,750

Commercial Paper reflects an issuance programme of a total value of 2,000,000 euros started in May 2008, organised by a financial entity for a period of 5 years.

The average remuneration of loans is 7%.

#### 13. FINANCIAL LEASING LIABILITIES

As at 31 March 2011 and 31 December 2010, the value of the Financial Leasing Liabilities was as follows:



	31-03-2011	31-12-2010
Non-Current		
Buildings	6,936,036	7,053,702
Office equipment	263,461	284,183
Vehicles	367,771	453,646
Computer equipment	389,254	432,510
	7,956,522	8,224,041
Current		
Buildings	543,723	530,564
Office equipment	116,069	129,542
Vehicles	512,832	417,823
Computer equipment	207,381	212,611
	1,380,005	1,290,540
	9,336,527	9,514,581

The terms of the liabilities related to financial leasing contracts are as follows:

	Capital in Debt	Capital in Debt
	31/03/2011	31/12/2010
Payments up to 1 year	1,380,005	1,290,540
Payments from 1 to 5 years	4,831,383	3,980,067
Payments over 5 years	3,125,139	4,243,974
	9,336,527	9,514,581

#### 14. OPERATIONAL INCOME

As at 31 March 2011 and 2010, this heading was broken down as follows:

Sales	31-03-2011	31-03-2011
ВРО		
IT Outsourcing	3,086,830	4,712,283
IT Consulting	3,830,212	2,943,355
Eliminations	(61,568)	(85,904)
	6,855,474	7,569,734



Provision of Services	31-03-2011	31-03-2010
ВРО	4,357,945	4,487,282
IT Outsourcing	4,344,083	5,073,468
IT Consulting	12,836,452	8,793,843
Eliminations	(389,095)	(432,437)
	21,149,385	17,922,156

Other operating income	31-03-2011	31-03-2010
Own work capitalised		
Supplementary income	264,752	120,664
Operating subsidies	26,514	
Other operating income and gains	69,433	19,176
	360,699	139,840

#### 15. EXTERNAL SUPPLIES AND SERVICES

As at 31 March 2011 and 2010, this heading was broken down as follows:

	31-03-2011	31-03-2010
Fees	2,394,238	3,791,255
Subcontracts	2,857,682	2,175,497
Specialised work	1,805.931	886,395
Transport, travel and repres. costs	1,417,780	993,485
Other supplies and services	990,539	1,276,528
Hire and rental charges	960,339	1014,330
Communication	384,708	310,198
Royalties	273,565	
Water, electricity and fuel	229,761	168,971
	11,314,543	10,616,659

# 16. STAFF COSTS

As at 31 March 2011 and 2010, this heading was broken down as follows:

	31-03-2011	31-03-2010
Staff remunerations	8,982,518	4,846,615
Remuneration charges	1,473,046	969,610
Remunerations of Governing Bodies	498,675	478,157
Acc. at Work and Occ. Dis. Insurance	27,401	19,611
Other Staff Costs	210,588	151,570
_	11,192,228	6,465,563



#### 16.1 Average Number of Employees

As at 31 March 2011 and 2010, the average number of active employees, by business area, was as follows:

	31-03-2011	31-03-2010
BPO	1 604	224
IT Outsourcing	396	287
IT Consulting	683	442
Engineering and Mobility Systems	27	37
Support Areas	60	51
	2 770	1 041

# 17. AMORTISATIONS AND DEPRECIATION

As at 31 March 2011 and 2010, this heading was broken down as follows:

	31-03-2011	31-03-2010
Tangible Fixed Assets		
Buildings and other constructions	59,514	48,932
Basic equipment	148,643	177,674
Transport equipment	116,079	80,404
Office equipment	60,225	51,975
Other tangible fixed assets	50,530	22,909
	434,991	381,894
Other Intangible Fixed Assets		
Development projects	222,505	327,467
Industrial property	206,513	30,786
Other intangible fixed assets	301,940	
	730,958	358,253
	1,165,949	740,147

#### 18. FINANCIAL RESULTS

The financial results of the semesters ending 31 March 2011 and 2010 were broken down as follows:



	31-03-2011	31-03-2010
Financial Costs and Losses		
Interest paid		
loans	831,441	919,182
leasing contracts	77,720	61,032
factoring	14,195	9,397
late payment and compensatory	15,604	24,560
other	2,621	3,179
_	941,581	1,017,350
Banking services	93,430	112,690
Unfavourable currency conversion differences	1,311	23,768
Other financial costs	185,106	10,836
	1,221,428	1,164,644
Financial Income and Gains		
Interest received	108	1,744
Favourable currency conversion differences	4,525	8,481
Other financial income	83	699
	4,716	10,924
Financial Result	(1,216,712)	(1,153,720)

#### 19. INCOME TAXES

As at 31 March 2011 and 2010, this heading was broken down as follows:

	31-03-2011	31-03-2010
Crrent tax	257,060	37,879
Deferred tax	(436,538)	(21,136)
	(179,478)	16,743

# 19.1 Reconciliation of the Effective Tax Rate

As at 31 March 2011 and 2010, the effective average tax rate differs from the nominal rate due to the following:



	31-03-2011	31-03-2010
Profit before Taxes	(1,299,271)	599,179
Taxes at the rate of 25%	(324,818)	149,795
Amortisations and provisions not accepted for tax purposes	92,399	13,623
Fines and compensatory interest	12,025	38,907
Corrections relative to the previous year	14,080	51,724
(Surplus) / Insuf. tax estimate		
Autonomous taxation	226,475	216,954
Recognition of deferred tax liabilities		(227,098)
Other	(199,638)	(227,161)
Income tax for the Year	(179,478)	(16,743)
Effective average tax rate	13.8%	84.8%

#### **20. COMMITMENTS**

As at 31/03/2011, the financial commitments of the companies of the Reditus Group which do not figure in the balance sheet relative to bank guarantees are as follows:

Value (euros)	Payable to	Source
98,235	IGFSS	Guarantee of payment of executive processes
3,699,871	DGCI	Guarantee of payment of executive processes
2,238,803	Various Customers	Good completion of contractual obligations
56,199	Various Suppliers	Good completion of contractual obligations

# 21. CONTINGENCIES

Without change.

## 22. RELATED PARTIES

The balances as at 31 March 2011 and 31 December 2010 and the transactions carried out with related companies excluded from the consolidation, in the quarter ended 31 March 2011 and 2010, are the following:



2.1	U3	20	111	1

		Other accounts	Other accounts	Suppliers
	Customers	receivable	payable	
Canes Venatici	-	-	-	8,214
GTBC - Global Technologie & Business Consulting	-	-	-	615,742
AlfaCompetição – Autom. e Cavalos de Competição, SA				138,000
Lanifos - Soc Financiamento, Lda	13,276	-	-	-
Leya, SA	367,152	-	-	-
Partrouge - Projectos de Investimento, S.A.				174,373
Portuvinus - Wine & Spirits, SA	-		-	5,718
Companhia das Quintas - Vinhos S.A.				648
D. Quixote	-	-	-	337
Texto Editores, Lda	-	-	-	5,668
	380,428	-	-	948,701
-				

#### 31.12.2010

		Other accounts	Other accounts	Suppliers
	Customers	receivable	payable	
Canes Venatici	2 123	-	-	4,524
Courical Holding BV	-	-	2,051,456	-
GTBC - Global Technologie & Business Consulting	-	-		161,117
Leya, SA	233,846	-	-	-
Companhia das Quintas - Vinhos S.A.		-		12,714
Portuvinus - Wine & Spirits, SA	-	-	-	73
D. Quixote	-	-		337
Texto Editores, Lda	-	-	-	5,668
	235,969	-	2,051,456	184,432

#### 31.03.2010

	Sales	Provision of services	External supplies and services
GTBC - Global Technologie & Business Consulting	-	-	481,415
D. Quixote			308
Oficina do Livro			21
Lanifos - Soc Financiamento, Lda	10,794		-
Texto Editores, Lda			16
Leya, SA	35,000	136,800	-
	45,794	136,800	481,761

# 31.03.2011

			External supplies
	Sales	Provision of services	and services
GTBC - Global Technologie & Business Consulting	-	-	668,106
Canes Venatici	-	-	3,000
Companhia das Quintas Vinhos, SA	-	-	648
Courical Holding BV	-	-	62,500
Portuvinus - Wine & Spirits, SA	-	-	85
PartRouge - Projectos de Investimento, S.A.	-	-	23,800
Lanifos - Soc Financiamento, Lda	10,794	-	-
Leya, SA	35,000	263,498	-
	45,794	263,498	758,139



All transactions with related companies were carried out under normal market conditions, i.e. the values of the transactions correspond to those that would have been practiced with non-related companies.

The balances and transactions with GTBC are due to a specialised outsourcing services provision contract:

The balances receivable from Leya are due to the implementation of a computer application by Roff:

In the first three months of 2011 no variable remuneration component of the Management was paid. The fixed component was as follows:

Executive	64,422
Frederico Moreira Rato	23,571
Miguel Ferreira	25,851
Francisco Santana Ramos	15,000
Non-Executive	54,750
Miguel Pais do Amaral	7,500
José António Gatta	7,500
Fernando Fonseca Santos	7,500
António Nogueira Leite	9,750
António Maria de Mello	15,000
José Manuel Silva Lemos	7,500

#### 23. EVENTS AFTER THE DATE OF THE BALANCE SHEET

In May 2011, Reditus SGPS sold the entire share capital of its subsidiary, BCCM, Inovação Tecnológica, Lda, for the value of 567 thousand euros corresponding to the financial participation and outstanding balances, having no material impact on the consolidated accounts.

The participation had been classified as an asset available for sale at the end of 2010, translating Reditus' strategy of core business growth and disinvestment in non-strategic assets.



#### V - Declaration of Conformity

Under sub-paragraph c) of no. 1 of article 246 of the Portuguese Securities Market Code, the Board of Directors states that, to the best of its knowledge, the information contained in the Management Report, 1st Quarter Accounts and other documents presenting the accounts was prepared in conformity with the applicable accounting standards, giving a true and fair image of the assets and liabilities, financial situation and results of the issuer and of the companies included in the consolidation perimeter and that the management report faithfully presents the evolution of the businesses, performance and position of the issuer and of the companies included in the consolidation perimeter, and contains a description of the main risks and uncertainties they face.

