
Reditus EBITDA increases 48% in 1Q07

- Turnover of € 6.0 million (+9%)
- Revenues of € 6.5 million (+ 5%)
- EBITDA of € 814 thousand (+48%)
- EBIT of € 602 thousand (+56%)
- Net Income of € 313 thousand (+3%)

1. Brief Description of the Activity

During the first quarter of 2007 (1T07), Reditus continued to show a sustainable growth on its Service Outsourcing activity and an improvement on operating profitability. The Outsourcing area is the main driver of our strategy and a continuous focus on better offers has allowed a positive differentiation of our services within the market, which has already resulted into new multi-annual contracts.

Reditus is a reference in the Portuguese Outsourcing market, offering several and integrated services which contribute in a direct way for cost reduction and increase in efficiency for its clients. Reditus's clients are mainly medium and large companies, with a strong presence in the financial and insurance sector.

Currently, Reditus Group is organized in two business areas: **Services Outsourcing** and **Engineering and Mobility Solutions**.

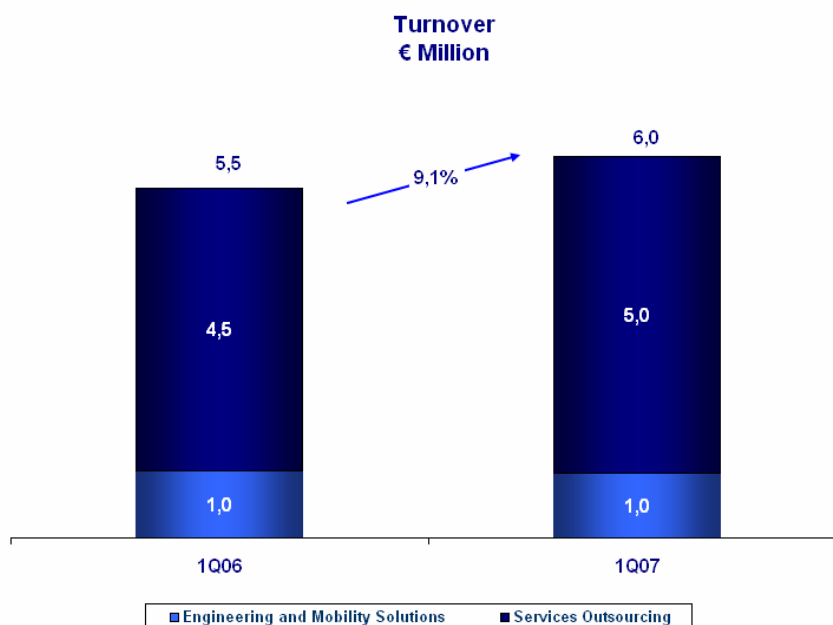
The **Services Outsourcing** activities include: (1) Business Process Outsourcing (BPO), (2) Information Infrastructures Outsourcing, (3) IT Consulting and (4) Contact Center. The **Engineering and Mobility Solutions** services include: (1) Engineering Solutions, (2) Mobility Solutions and (3) Printing and Finishing Financial Documents.

2. Consolidated Financial Highlights

2.1 Consolidated Revenues

In 1Q07, Consolidated Operating Revenues increased by 4.9% YoY to € 6.5 million, compared to € 6.2 million in 1T06.

Consolidated Sales and Services (Turnover) increased 9.1% YoY in 1Q07 to € 6.0 million, driven by the 11.7% growth of the Services Outsourcing area. The Engineering and Mobility Systems business decreased 2.2% YoY in 1Q07. Nevertheless, an improvement of this activity on the back of the increase in orders is expected for 2Q07.



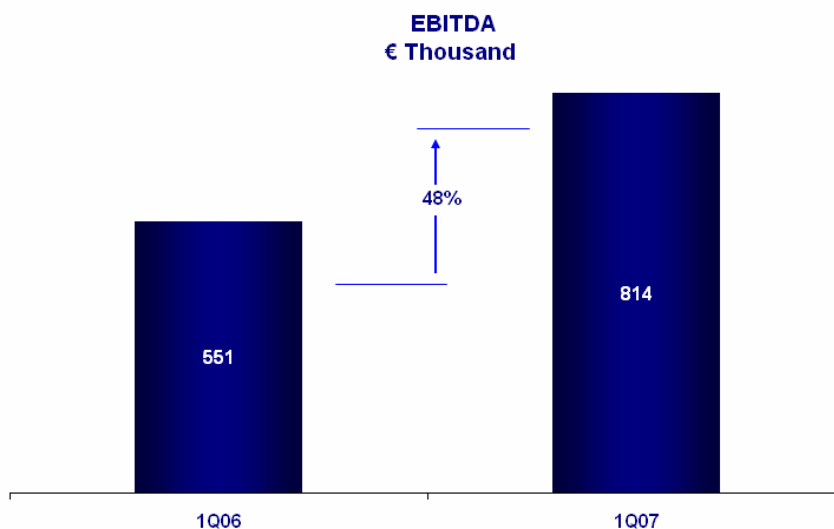
2.2. Operating Costs

Total Operating Costs (excluding Depreciation and Amortization) were stable when compared with the previous year and represented 87% of Total Revenues compared to 91% in the same period last year, reflecting the Group's continued focus on cost reduction.

2.3. Operational Cash Flow (EBITDA)

In 1Q07, Consolidated EBITDA increased by 48% YoY to € 814k, equivalent to an EBITDA margin of 12.6% compared with 8.9% in the year before.

EBITDA of the Services Outsourcing area performed very well in 1Q07, increasing 49% YoY to € 842k. The Engineering and Mobility Systems unit posted EBITDA losses of € 28k, compared with losses of € 18k in the same period last year.

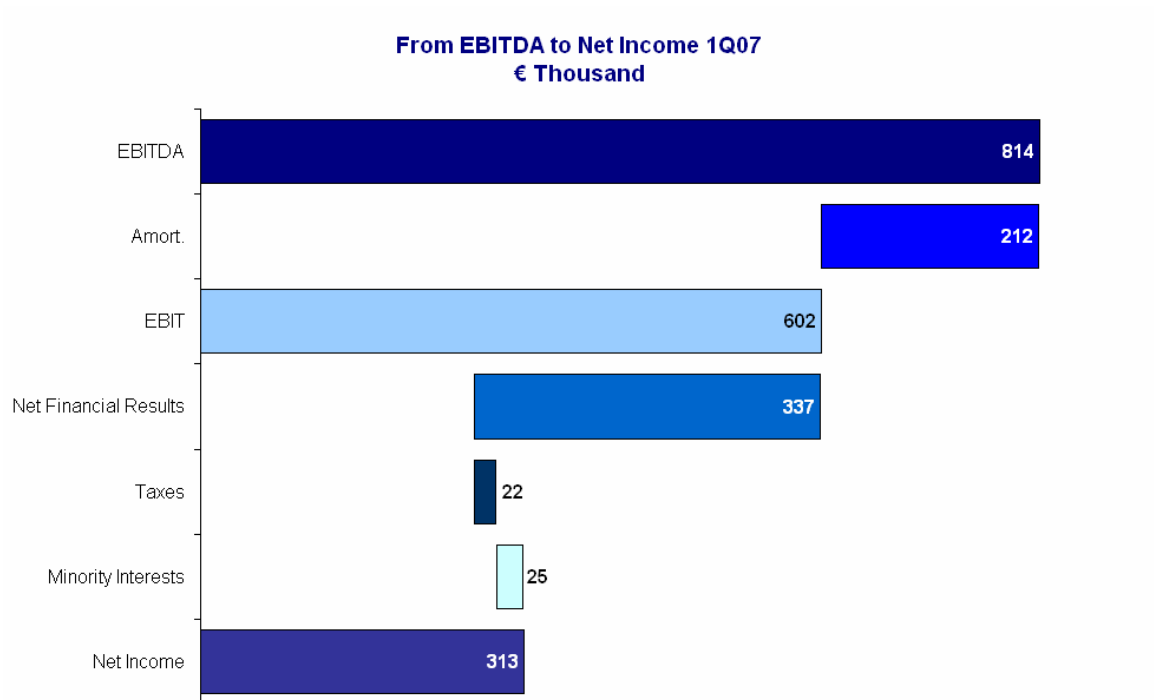


2.4. Net Income

Operating Results increased by 56% to € 602k, with EBIT margin improving by 3.0p.p. YoY to 9.3%.

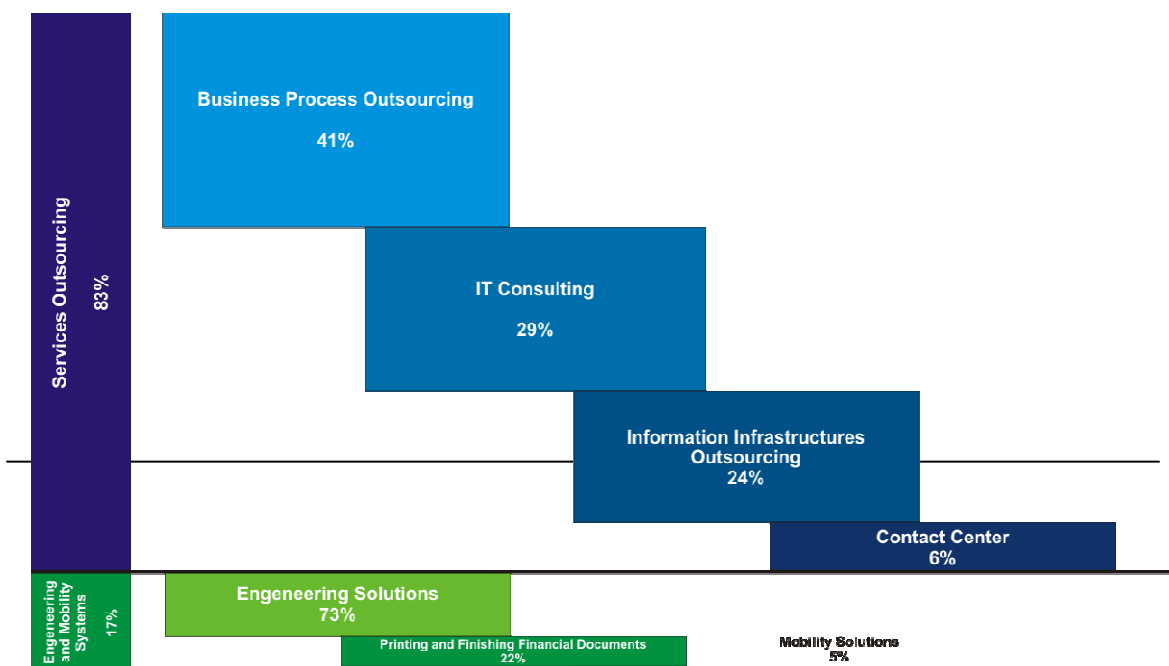
Net financial Charges reached € 337k in 1Q07, an increase of € 164k compared to 1Q06, mainly due to (i) a higher debt average resulting from the acquisition of Service Center and the increase in working capital needs as a consequence of the strong growth of the Outsourcing area and (ii) higher interest taxes.

Consolidated Net Income reached € 313k in 1Q07, an increase of 2.9% from the € 304k achieved in 1Q06.



3. Key Indicators by Business Areas

Turnover by Business Areas



3.1. Services Outsourcing

Turnover at Services Outsourcing area rose by 11.7% YoY to € 5.0 million. EBITDA was up by 49% YoY to € 842k with an EBTDA margin of 16%, representing a 4.3p.p. YoY.

During 1Q07, Reditus signed Outsourcing contracts amounting to € 5.3 million, an increase of over 20% compared with the € 4.4 million new contracts signed in the same period last year. Of the total value of new contracts, around € 2.9 million will have impact in 2007. Considering that the Group began the year with multi-annual contracts of € 17 million, we maintain our growth perspective for the year-end and our commitment to achieve double digit organic growth level.

3.1.1 Business Process Outsourcing (BPO)

Reditus is the main company providing Business Process Outsourcing in Portugal. Through specialized human resources, proper methodologies, optimized and flexible processes and information technologies, Reditus currently presents the best solutions for Outsourcing of Data Handling. BPO activities includes: Checking Documents, Requirement Verification; Data Analysis, Data Introduction, Digitalization, Archive Management and Expedient.

The company has several high profile clients, notably on the Financial and Insurance sectors, one of the most competitive of the Portuguese economy, where it performs services with a high degree of complexity and secrecy.

According to IDC-International Data Corporation - the BPO segment should increase by a yearly average of 14.2% during the next three years, the highest in the IT sector.

During 1Q07, the BPO business continued to perform very well with Turnover increasing by 29% YoY to € 2.0 million. EBITDA fell by 3.9% to € 379k and EBITDA margin reached 16%.

3.1.2 Information Infrastructure Outsourcing

Information Infrastructure Outsourcing provides integrated services related with Information Systems, including: Technological Helpdesk and Communications; Maintenance and Systems Integration and Networking and Security.

In 1Q07, Turnover grew by 1.0% to € 1.2 million and EBITDA posted a significant improvement, reaching €192k vs. losses of € 29k in the year before. EBITDA margin achieved 16% in 1Q07.

3.1.3 IT Consulting

IT Consulting area includes the following services: (1) Creation and Development of new applications, (2) Maintenance and Upgrading of existing applications and (3) Customizing applications to client needs.

IT Consulting is regarded as of strategic importance to the company, being an area of high added value and upgrade of Reditus IT offers.

Turnover stood at € 1.5 million in 1Q07, up by 3.7% YoY and EBITDA increased by 34% to € 298k. EBITDA margin reached 20% in 1Q07 from 16% in 1Q06.

3.1.4 Contact Center

The Contact Centre Services includes (1) Consultancy and Contact Centre Processes Re-engineering; (2) Contact Centre Integral; (3) Inbound Services, (4) Outbound Services and (5) Outsourcing of Contact Center infrastructure.

In 2006, Contact Center turnover grew by 1.7% to € 321 million.

3.2 Engineering and Mobility Systems

Reditus develops Engineering Solutions for production (back-end and “front –end”) of semiconductors and other microelectronics components, Geo-referencing and Telemetric Solutions and Personalization of Financial Documents.

Turnover decreased by 2.2% to € 1.0m due to the fall in the Personalization of Financial Documents area. This business unit showed EBITDA losses of € 28k in 1Q07, which compared with losses of € 18k in the same period last year.

For the 2Q07, a better performance for this business unit is expected on the back of the increase in orders.

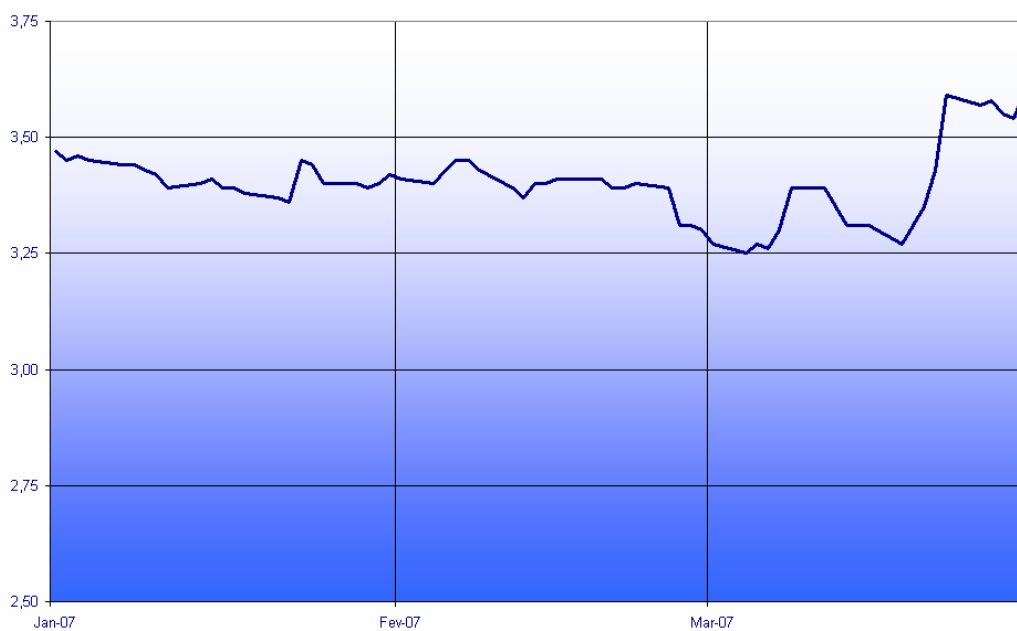
4. Balance Sheet

Balance Sheet Highlights

€ Million	2006	1Q07
Total Assets	36,3	34,5
Non Current Assets	21,6	21,4
Current Assets	14,8	13,1
Shareholders' Funds	2,0	2,0
Total Liabilities	34,3	32,5
Non Current Liabilities	16,6	17,1
Current Liabilities	17,7	15,4

5. Stock Performance

Reditus Stock Price Performance



On 30 March 2007 the value of Reditus share was € 3.60, which represents an increase of 3% compared to € 3.50 registered at the end of 2006.

During 1Q07, there were approximately 2.0 million shares traded, corresponding to a value of approximately € 6.7 million.

REDITUS, SGPS, SA
CONSOLIDATED BALANCE SHEET
AS AT 31 MARCH 2007 AND 31 DECEMBER 2006
(EUR)

	31-12-2006	31-12-2006
	in IFRS basis	in IFRS basis
ASSETS		
Non Current Assets		
Tangible Assets	11.939.737	12.081.584
Goodwill	1.322.981	1.396.480
Other Intangible Assets	4.775.346	4.586.461
Financial Investments	83.612	87.011
Deferred Tax Assets	3.290.831	3.423.013
	<u>21.412.508</u>	<u>21.574.549</u>
Current assets		
Inventories	1.380.691	1.257.433
Trade Debtors	4.600.756	6.069.618
Other Debtors	4.493.893	3.942.260
Other Current Assets	1.173.089	1.078.968
Cash and Cash Equivalents	1.462.584	2.413.247
	<u>13.111.014</u>	<u>14.761.526</u>
Total Assets	<u>34.523.522</u>	<u>36.336.075</u>
SHAREHOLDERS' EQUITY AND LIABILITIES		
Shareholders' Equity		
Share Capital	32.500.000	32.500.000
Treasury Stock	-173.245	-173.245
Non Distributable Reserves	1.418.167	1.418.167
Distributable Reserves	1.522.269	1.522.269
Revaluation Reserves	1.608.439	1.608.439
Financial Assets Adjustments	-2.739.943	-2.739.943
Accumulated Earnings	-32.333.905	-32.337.029
Consolidated Net income	313.208	174.608
	<u>2.114.989</u>	<u>1.973.266</u>
Minority Interests	<u>-127.064</u>	<u>63.908</u>
Total Equity	<u>1.987.926</u>	<u>2.037.174</u>
Non Current Liabilities		
Bank Loans	3.551.476	2.604.784
Other Loans	3.336.007	3.372.378
Deferred Tax Liabilities	2.548.305	2.663.841
Leasing	7.712.813	7.940.282
	<u>17.148.600</u>	<u>16.581.285</u>
Current Liabilities		
Bank Loans	3.190.491	2.465.149
Trade Creditors	4.530.453	5.214.112
Other Creditors	5.057.306	7.210.574
Provisions	0	5.325
Other Current Liabilities	1.641.961	2.051.033
Leasing	966.785	771.423
	<u>15.386.996</u>	<u>17.717.616</u>
Total Liabilities and Shareholders' Equity	<u>34.523.522</u>	<u>36.336.075</u>

REDITUS, SGPS, SA
CONSOLIDATED INCOME STATEMENT
 FOR 31 MARCH 2007 AND 2006
 (EUR)

	31-03-2007	31-03-2006
	in IFRS basis	in IFRS basis
Operating Revenues		
Sales and Services	6.043.314	5.538.607
Other Operating Revenues	303.484	501.476
Production Variation	140.000	144.000
Total Operating Revenues	6.486.799	6.184.083
Operating Costs		
Goods and Consumed Materials	536.929	525.483
External Supplies and services	2.576.946	2.337.725
Personnel Costs	2.256.190	2.325.354
Depreciation and Amortization	210.992	164.328
Provision	826	0
Other Operating Costs	302.606	444.649
Total Operating Costs	5.884.489	5.797.538
Operating Income	602.309	386.545
Financial Results		
Losses relative to Associate Companies	-336.861	-172.813
Income before Taxes	265.448	213.732
Income Tax	-22.280	-81.038
Income before Minority Interests	287.728	294.769
Minority Interests	-25.480	-9.644
Consolidated Net Income	313.208	304.414

Operating Results of Outsourcing Services by Business Areas

	31-03-2006	31-03-2007	Var%
Total of Services Outsourcing			
Total Operating Revenues	4.910,8	5.330,2	9%
Sales and Services	4.502,4	5.029,6	12%
Other Operating Revenues	408,4	300,5	-26%
Total Operating Costs	4.346,2	4.488,2	3%
EBITDA	564,6	842,0	49%
EBITDA margin	11%	16%	4%
Business Process Outsourcing			
Total Operating Revenues	1.989,9	2.340,5	18%
Sales and Services	1.583,2	2.040,4	29%
Other Operating Revenues	406,7	300,1	-26%
Total Operating Costs	1.595,7	1.961,8	23%
EBITDA	394,2	378,7	-4%
EBITDA margin	20%	16%	-4%
Information Infrastructures Outsourcing			
Total Operating Revenues	1.197,4	1.209,3	1%
Sales and Services	1.197,4	1.209,3	1%
Other Operating Revenues	0,0	0,0	n.m
Total Operating Costs	1.236,8	1.017,3	-18%
EBITDA	-39	192	n.m
EBITDA margin	-3%	16%	19%
IT Consulting			
Total Operating Revenues	1.406,9	1.459,2	4%
Sales and Services	1.406,3	1.459,0	4%
Other Operating Revenues	0,6	0,2	-61%
Total Operating Costs	1.184,2	1.161,1	-2%
EBITDA	222,7	298,1	34%
EBITDA margin	16%	20%	5%
Contact Center			
Total Operating Revenues	316,7	321,1	1%
Sales and Services	315,6	321,0	2%
Other Operating Revenues	1,1	0,1	-91%
Total Operating Costs	329,5	348,0	6%
EBITDA	-12,9	-26,9	-109%
EBITDA margin	-4%	-8%	-4%

Operating Results of Engineering and Mobility Solutions by Business Areas

	31-03-2006	31-03-2007	Var%
Total of Engineering and Mobility Solutions			
Total Operating Revenues	1.268,7	1.156,6	-9%
Sales and Services	1.036,2	1.013,7	-2,2%
Other Operating Revenues	232,5	142,9	-39%
Total Operating Costs	1.287,0	1.184,5	-8%
EBITDA	-18,3	-27,8	-52%
EBITDA margin	-1%	-2%	-1%
Engineering Solution			
Total Operating Revenues	968,4	885,0	-9%
Sales and Services	735,8	742,1	1%
Other Operating Revenues	232,5	142,9	-39%
Total Operating Costs	986,7	907,7	-8%
EBITDA	-18,3	-22,7	-24%
EBITDA margin	-2%	-3%	-1%
Mobility Solution			
Total Operating Revenues	44,6	46,1	3%
Sales and Services	44,6	46,1	3%
Other Operating Revenues	0,0	0,0	n.m
Total Operating Costs	66,7	69,1	4%
EBITDA	-22,1	-22,9	4%
EBITDA margin	-50%	-50%	0%
Printing and Finishing			
Total Operating Revenues	255,7	225,5	-12%
Sales and Services	255,7	225,5	-12%
Other Operating Revenues	0,0	0,0	n.m
Total Operating Costs	233,6	207,7	-11%
EBITDA	22,1	17,7	-20%
EBITDA margin	9%	8%	-1%