

EBITDA of Reditus increases by 34.7% during the 1st quarter of 2014

- **Operating Revenues of 31.8 million euros (+ 4.7%)**
- **EBITA of 2.8 million euros (+34.7%)**
- **EBIDTA margin 8.8% (vs. 6.9%)**
- **Net Result of 153.2 thousand euros (vs. 82.9 thousand euros)**
- **International Sales represent 38% of the Revenues**

Note: In the fiscal year of 2013, Reditus proceeded to the reclassification of the assets available for sale on the grounds that the conditions in IFRS 5 had not been met - Non-Current Assets Held for Sale and Discontinued Operational Units - in order to maintain this classification.

1. Summary of the Activity

The result of the first three months of the year show that the defined strategy continued to be executed effectively and thoroughly, and its worth noting an increasing profitability and expanding international presence.

The international activity recorded an increase during the first quarter of 2014 (1Q14), 33.4% over the same period in 2013, and represented 38% of the Group's Total Revenue. In the domestic market, sales decreased by 7.3% reflecting the generally adverse economic environment that continued to affect Portugal.

Operating Revenues amounted to 31.8 million euros, an increase of 4.7% versus the same period of the previous year. In the Service Delivery component, the increase was 10.3%, representing 81.7% of Revenues, value to be compared with 77.6% in 1Q13.

The continued focus on operational efficiency and investment in higher value-added services enabled an increase in profitability, with EBITDA of the Group recording an increase of 34.7% over the same period of the previous year, representing an EBITDA margin of 8.8% (vs. 6.9% in 1Q13).

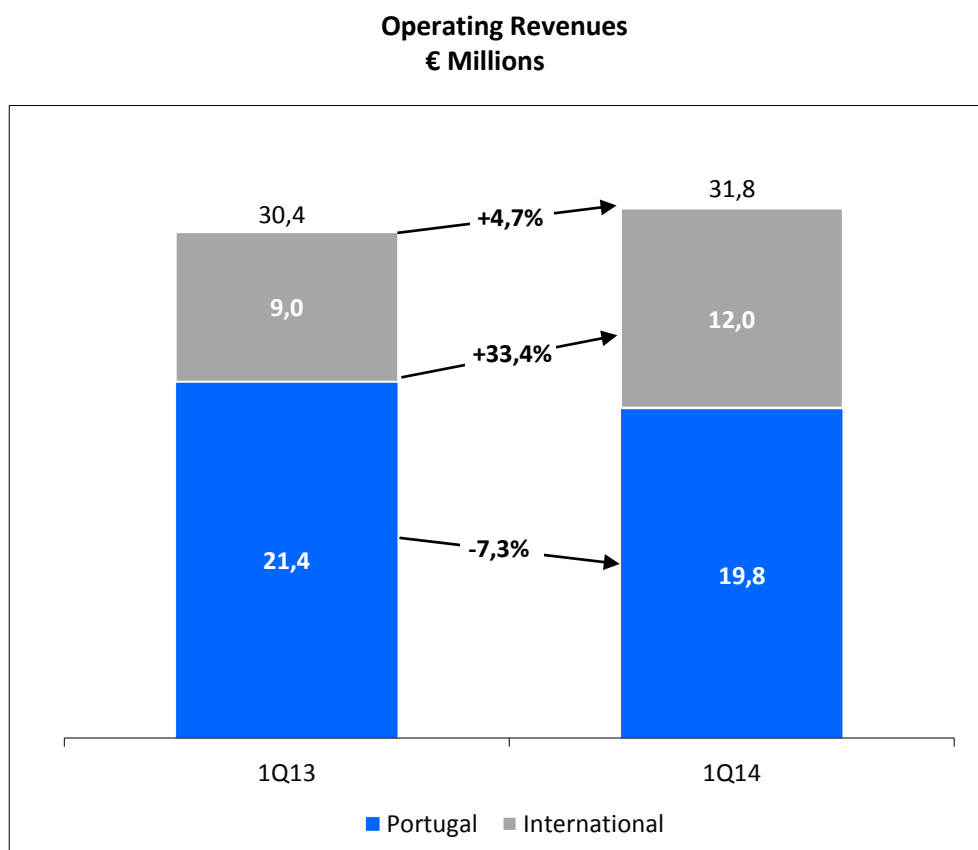
2. Consolidated Indicators

2.1. Consolidated Operating Income

The Consolidated Operating Revenues amounted to 31.8 million euros in 1Q14, an increase of 4.7% over the same period on the previous year.

The performance of international activity was very positive, with an increase 33.4% over the same period of the previous year.

International sales accounted for 38% of the Group's total revenues, against 30% in 1Q13.

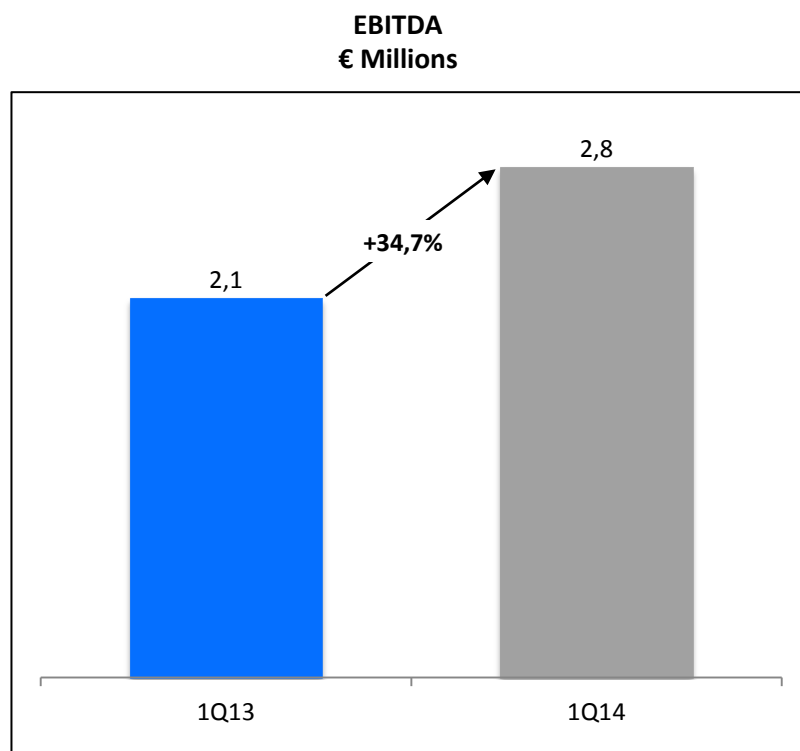


2.2. Operating Expenses

Consolidated Operating Expenses net of depreciation, provisions and adjustments amounted to 29.0 million euros in 1Q14, which represents an increase of 2.5% in sectoral terms, also representing 91.2% of Total Revenues against 93.1% on the same period of the previous year. This performance reflects the continued effort to optimize the structure costs and the containment of the remaining operating costs.

2.3. Operating Result before Depreciation (EBITDA)

Consolidated EBITDA was 2.8 million euros, an increase of 34.7% when compared to the 2.1 million euros recorded on the same period of 2013. EBITDA margin stood at 8.8%, 2.0 pp higher than the margin achieved in 1Q13.



2.4. Net Result

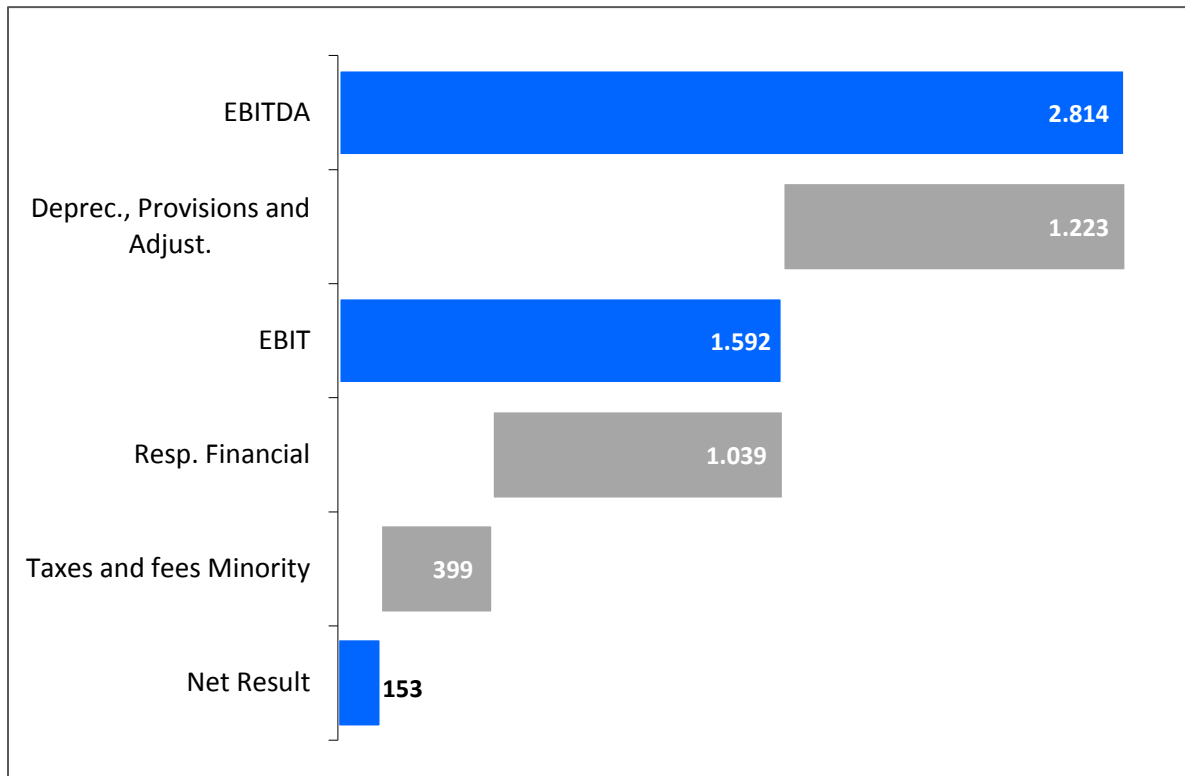
Depreciation, amortization, provisions and adjustments amounted to € 1.2 million euros, an increase of 21.6% over the same period of the previous year due to the increase on the line of provisions and impairment losses.

Operating income (EBIT) was 1.6 million euros, an increase of 46.8% when compared to 1.1 million euros in the same period of the previous year.

Negative Financial Results decreased 8.0% to 1.0 million euros, reflecting the reduction of the average gross debt and the continued efforts of the company to obtain better financing conditions through the renegotiation of major loans, namely of the average pricing.

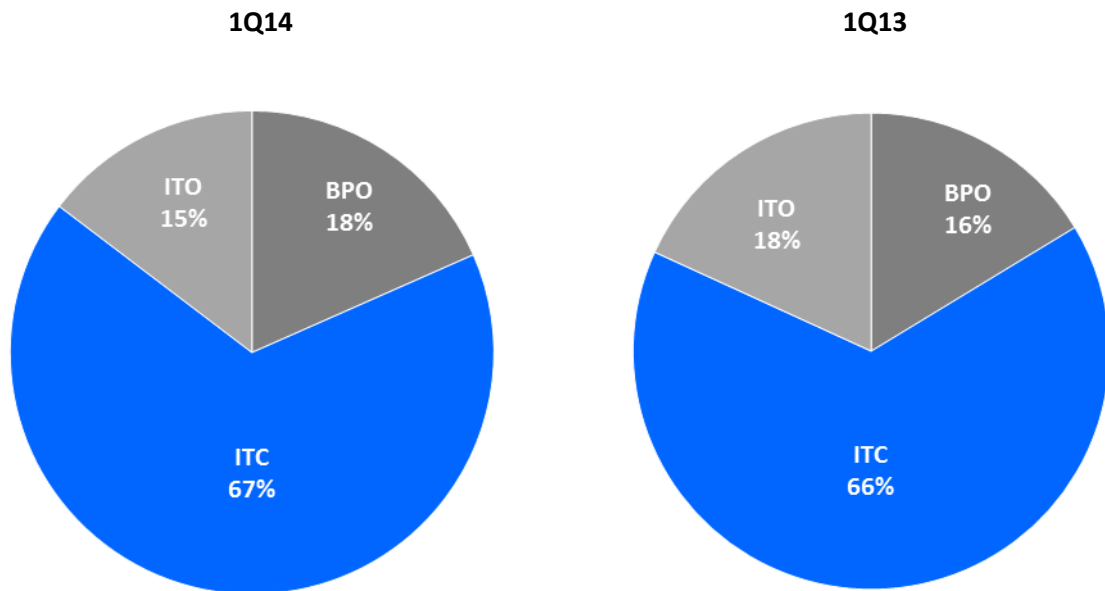
Consolidated net profit amounted to 153.2 thousand euros, an increase of 70.3 thousand euros when compared to the 82.9 thousand euros achieved in the same period on the previous year, benefiting from improved operating results and from a reduction on net financial charges.

From EBITDA to Net Result
€ Thousands

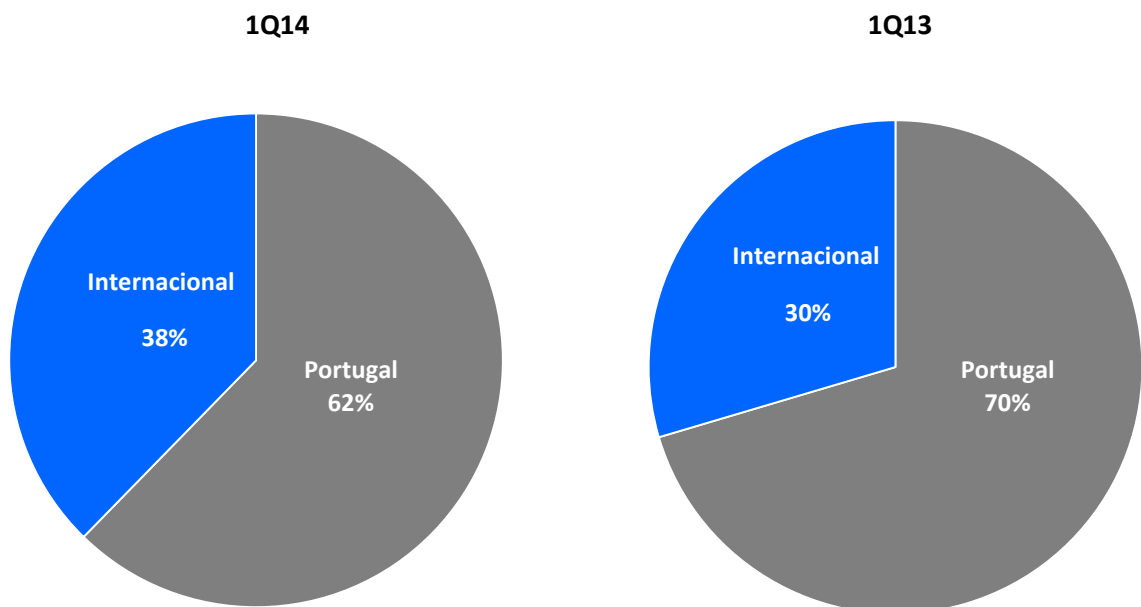


3. Indicator by Line of Business

Revenue by Area of Activity



Revenue by Geographic Market



3.1. IT Consulting

The IT Consulting area integrates the segments of Consultancy, Platforms and Applications, SAP Consulting and Implementation and outsourcing of Human Resources. During the first three months of the year, this area of activity represented 67% of Reditus revenues.

In the area of SAP Consultancy and Implementation, the subsidiary company ROFF, which represents 70% of the ITC area, increased its turnover, reinforcing its position in the domestic market and continuing to gain space as the largest SAP consultancy company in Portugal and the most important national partner of the German multinational company.

In 1Q14, the income of this business area amounted to 21.6 million euros, an increase of 1.1% over the same period on the previous year. The increase of 15.8% in the Provision of Services more than offset a 40.2% drop in the Sale of Products. EBITDA was 2.5 million euros, value to be compared with the 2.3 million euros in 1Q13, registering an increase of 0.6 pp in the EBITDA margin, which now stands at 11.4%.

3.2. IT Outsourcing

The Reditus IT Outsourcing area is composed by competences of IT Infrastructures and represented, in the first three months of 2014, 15% of the total revenue.

The Reditus IT Infrastructures segment offers information technology services, projects and infrastructure solutions to the market. Services include the management, administration and support of technology platforms, with either contract responsibility or a function outsourcing approach.

The revenues of the ITO unit totaled 4.7 million euros, a decrease of 20.2% when compared to the previous year. EBITDA amounted to 209 thousand euros, which is to be compared with a loss of 1.0 million euros over the same period in 2013.

3.3. Business Process Outsourcing (BPO)

The BPO area involves the provision of business support services in the categories of BPO (Business Process Outsourcing), BTO (Business Transformation Outsourcing) and BPaaS (Business Process as a Service), as well as Multichannel Contact Center services. This area represented 18% of the total business of Reditus in 1Q14.

The Revenues of this segment were 5.9 million euros, an increase of 16.4% over the figure for the same period in the previous year. EBITDA recorded a decrease, in sectoral terms, of 83.1% to stand at 132 thousand euros.

4. Main Balance Sheet Items

€ Millions

	31-03-2014	31-12-2013	Var %
Total Assets	205.5	191.3	7.5%
Non-Current Assets	99.2	99.9	-0,7%
Current Assets	106.3	91.4	16.4%
Equity	35.2	35,0	0.8%
Total Liabilities	170.3	156.3	8.9%
Non-Current Liabilities	87.4	87.4	0.0%
Current Liabilities	82.9	69.0	20.3%
Net Debt	64.5	66.4	-2.8%

By the end of March 2014, net bank debt (including loans, finance lease liabilities, net of cash and cash equivalents) decreased to 64.5 million euros, value to be compared with the 66.4 million euros recorded by the end of 2013.

Liabilities for finance leases include 6.4 million euros of real estate leases.

5. Stock Market Behavior

Performance of Reditus Equities



At the end of 1Q14, on March 31, 2014, the closing price of Reditus shares stood at 1.24 euros, value to be compared with the 1.25 euros recorded in end of last year.

In terms of liquidity, during 1Q14, around 290 thousand Reditus securities were traded, representing a transaction value of 423 thousand euros.

The average daily number of shares traded settled at approximately 4.537 shares, corresponding to a daily average value of about 6.611 euros.

6. EBITDA by Business Area

	<i>Unit: Thousands of €</i>		
	31-03-2014	31-03-2013	Var%
Total Reditus			
Operating Income	31.823	30.393	4,7%
Sales	5.234	6.208	-15,7%
Services	26.002	23.575	10,3%
Other operating Revenues	587	610	-3,8%
Operating costs (excl. amort., provisions and adjust.	29.008	28.303	2,5%
EBITDA	2.814	2.090	34,7%
EBITDA Margin	8,8%	6,9%	2,0pp
ITC			
Operating Income	21.614	21.381	1,1%
Sales	3.528	5.902	-40,2%
Services	17.519	15.128	15,8%
Other operating Revenues	567	352	61,2%
Operating costs (excl. amort., provisions and adjust.	19.140	19.072	0,4%
EBITDA	2.473	2.310	7,1%
EBITDA Margin	11,4%	10,8%	0,6pp
ITO			
Operating Income	4.734	5.931	-20,2%
Sales	1.786	971	84,0%
Services	2.905	4.916	-40,9%
Other operating Revenues	44	44	-0,5%
Operating costs (excl. amort., provisions and adjust.	4.525	6.930	-34,7%
EBITDA	209	(1.000)	n.a
EBITDA Margin	4,4%	-16,9%	21,3pp
BPO			
Operating Income	5.933	5.098	16,4%
Sales	-	-	
Services	5.912	4.788	23,5%
Other operating Revenues	21	310	-93,2%
Operating costs (excl. amort., provisions and adjust.	5.802	4.318	34,3%
EBITDA	132	780	-83,1%
EBITDA Margin	2,2%	15,3%	-13,1pp
Others and Intra-group			
Operating Income	(458)	(2.017)	
Sales	(80)	(665)	
Services	(333)	(1.257)	
Other operating Revenues	(45)	(96)	
Operating costs (excl. amort., provisions and adjust.	(458)	(2.017)	

II - CONSOLIDATED FINANCIAL STATEMENTS

CONDENSED STATEMENT

of Consolidated Financial Position on 31 of March 2014 and 31 of December 2013

(Unaudited)

(Values expressed in euros)

	Notes	31-03-2014	31-12-2013
NON-CURRENT ASSETS			
Tangible Fixed Assets	7	11.606.406	11.714.348
Investment Properties		1.500.000	1.500.000
Goodwill	8	56.690.855	56.690.855
Intangible Assets		24.919.700	25.534.133
Advances for Financial Investments		1.574.707	1.574.707
Other Receivables		904.963	904.963
Other Financial Investments		32.078	32.078
Deferred Tax Assets and Liabilities	9	1.964.541	1.941.661
		<u>99.193.250</u>	<u>99.892.745</u>
CURRENT ASSETS			
Inventories		355.899	295.417
Clients		80.111.038	67.323.330
Other Receivables		4.443.221	4.939.953
Other Current Assets		15.838.121	14.341.472
Financial Assets Fair Value		302.520	302.520
Cash and Cash Equivalents		5.288.145	4.175.245
		<u>106.338.944</u>	<u>91.377.937</u>
		<u>205.532.194</u>	<u>191.270.682</u>
TOTAL ASSETS			
EQUITY AND LIABILITY			
EQUITY:			
Equity		73.193.455	73.193.455
Own Shares		(1.426.438)	(1.426.438)
Share emission premiums		9.952.762	9.952.762
Reserves		3.592.304	3.592.304
Income carried forward		(51.531.269)	(51.991.719)
Financial Assets adjustments		(501.763)	(501.763)
Fixed Assets evaluation surplus		2.157.280	2.157.280
Consolidated Net Income in fiscal year		153.153	460.450
Equity capital attributable to majority shareholders		35.589.484	35.436.331
Own capital attributable to minority interests	10	(355.944)	(481.097)
Total own capital		<u>35.233.540</u>	<u>34.955.234</u>
LIABILITY:			
NON-CURRENT LIABILITY:			
Loans	11	51.904.610	52.983.233
Other Payables		23.991.131	22.685.696
Deferred Tax Assets and Liabilities		5.161.135	5.234.625
Leasing Liabilities	12	6.310.536	6.453.109
		<u>87.367.412</u>	<u>87.356.663</u>
CURRENT LIABILITY:			
Loans	11	10.831.273	10.266.056
Suppliers		16.779.511	15.613.669
Other Payables		17.512.973	16.124.723
Other Current Liabilities		37.031.656	26.111.445
Leasing Liabilities	12	775.829	842.892
		<u>82.931.242</u>	<u>68.958.785</u>
		<u>170.298.654</u>	<u>156.315.448</u>
Total Liabilities		<u>170.298.654</u>	<u>156.315.448</u>
TOTAL EQUITY AND LIABILITIES		<u>205.532.194</u>	<u>191.270.682</u>

The Annex is part of the consolidated financial position statements reporting on March 31, 2014 and March 31, 2013.

CHARTERED ACCOUNTANT

THE BOARD OF DIRECTORS

CONDENSED STATEMENT
Results for the Quarters ended March 31, 2014 and 2013
(Unaudited)
(Values expressed in euros)

	Notes	31-03-2014	31-03-2013
<u>OPERATING REVENUES</u>			
Sales	13	5.233.506	6.207.938
Services rendering	13	26.002.306	23.574.747
Operating Income	13	<u>586.902</u>	<u>610.365</u>
Total operating revenues		<u>31.822.714</u>	<u>30.393.050</u>
<u>OPERATING EXPENSES</u>			
Inventories Consumed and Sold		(4.011.308)	(4.986.294)
Supplies and Services External	14	(10.514.894)	(10.123.739)
Staff Costs	15	(14.367.510)	(12.784.312)
Depreciation and amortization Costs	16	(830.130)	(986.155)
Provisions and Impairment Losses		(392.746)	(19.450)
Other Operating Costs and Losses		<u>(114.529)</u>	<u>(409.035)</u>
Operating Expenses		<u>(30.231.117)</u>	<u>(29.308.985)</u>
Operating Income		<u>1.591.597</u>	<u>1.084.065</u>
<u>FINANCIAL RESULTS</u>			
Net financial expenses	17	(1.039.138)	(1.130.170)
Net losses in associates companies		-	-
		<u>(1.039.138)</u>	<u>(1.130.170)</u>
Income before taxes		<u>552.459</u>	<u>(46.105)</u>
Tax on fiscal year income	18	(259.865)	172.788
Income before considering minority interests		<u>292.594</u>	<u>126.683</u>
Minority interests	10	(139.381)	(43.785)
Net income		<u>153.213</u>	<u>82.898</u>
Income attributable to:			
Parent company shareholders		153.213	82.898
Minority interests	21	<u>139.381</u>	<u>43.785</u>
		<u>292.594</u>	<u>126.683</u>

The Annex is part of the consolidated income statements reporting
FOR THE PERIODS ENDED MARCH 31, 2014 and MARCH 31, 2013

CHARTERED ACCOUNTANT

THE BOARD OF DIRECTORS